

Job Title: **Account Manager**

Contact: daniel.matea@vision.ro

Company: **Vision Technology Development**

Location: **Bucharest**

Industry: IT&C

Job Type: **Full Time**

Reports to: Commercial Manager

Job Level: **Junior, Intermediate**

Our mission is to develop the specific knowledge, the right approach, and the proper software tools to increase our customer's advantage in digitalization and automation partnerships.

We aggregate data, people, and processes in a coherent vision, reinventing the workplace with AI, automation, and Internet of Things.

We support organizations to digitalize their assets, operational processes, and customer services so they can exploit the digital and physical connections between systems, people, places, and things.

We are looking for an ambitious and organized **Account Manager** to sustain the liaison between our company and customers for implementing complex digitalization projects.

Job Description:

- Customer relationship management: since sales until delivery and support
- Operates as the point of contact for assigned customers
- Manage multiple clients concurrently, often meeting deadlines

Skills and Competencies:

- Good understanding of software industry
- Client-Focused Software Solutions Experience
- Basic project management experience
- Ability to manage multiple projects and relationships simultaneously

Please send your CV at daniel.matea@vision.ro