

VISION 365

All-in-one solution for Clients, Providers, Operations, Financial, Collaboration and People management



Vision 365

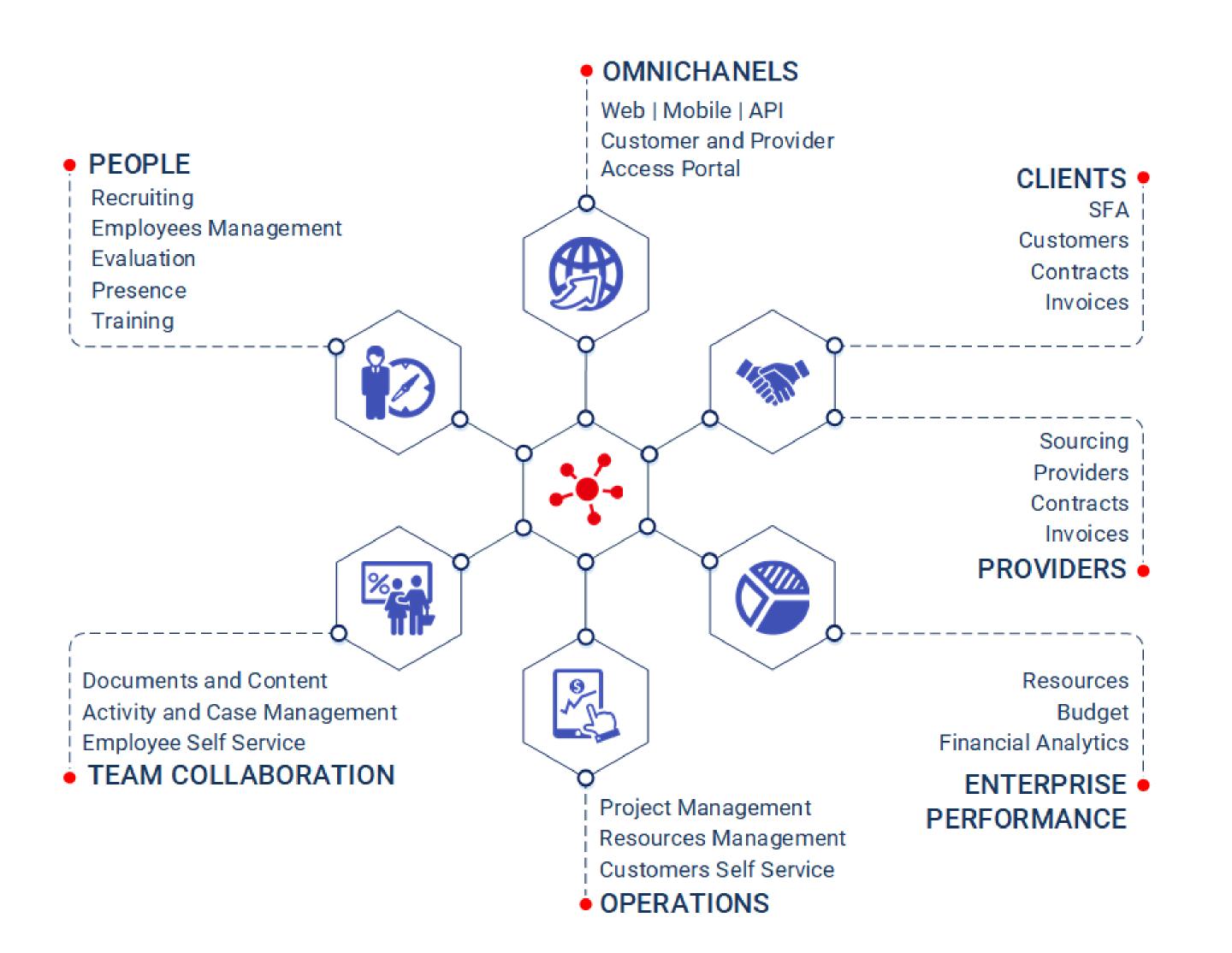
Integrated platform for Business Administration

Vision 365 unifies your business aggregating in a coherent view data, people and processes with modern, intelligent business applications that adapt to your changing needs, power by specific AI tools.

The digitalization of business means that activities that used to take place offline now take place on virtual workspaces affording businesses more efficient ways to accomplish tasks and meet goals.

Business administrators need to stay current on software, apps and tools to plan and communicate more effectively.

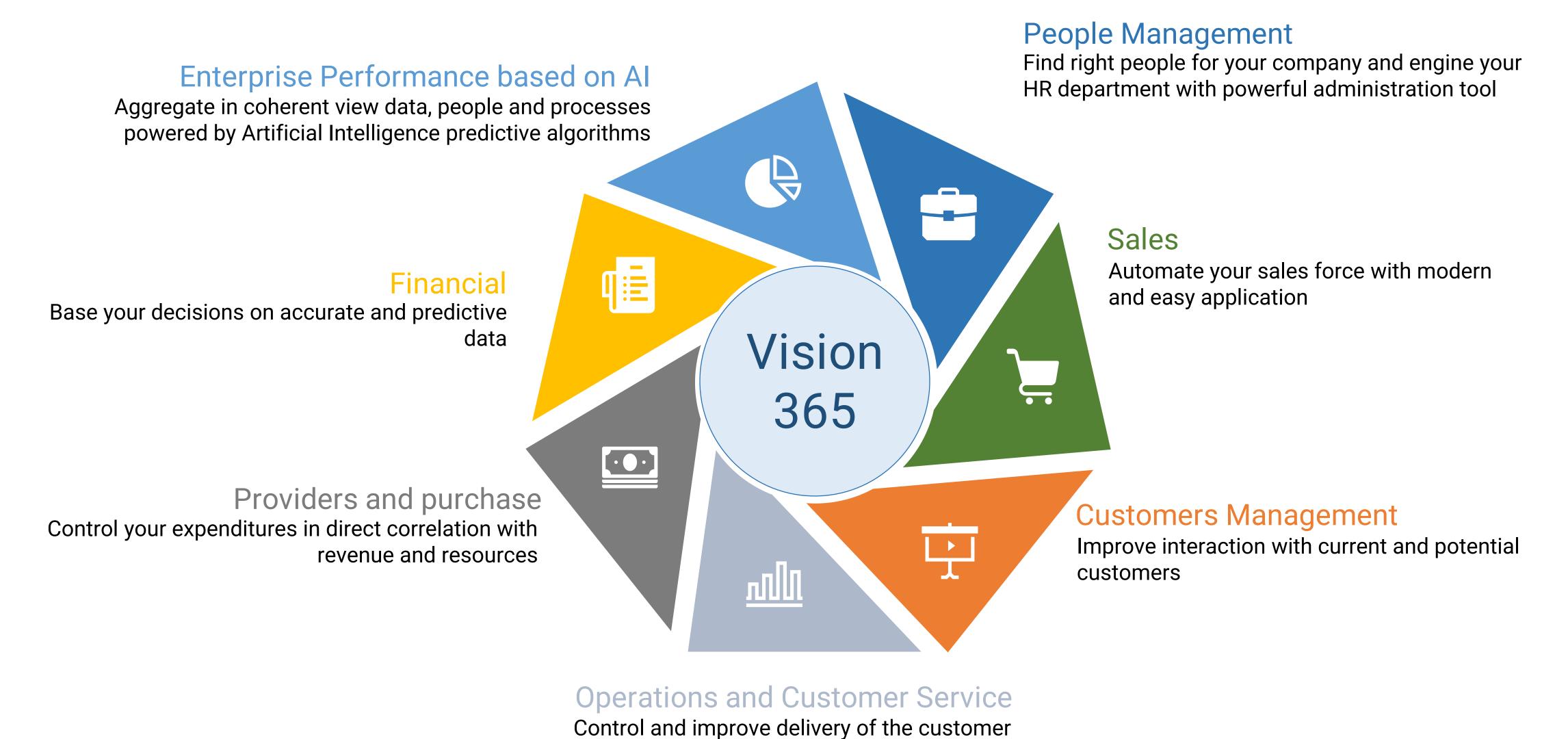
Vision 365 Suite of Applications offers a complete set of integrated features enabling any company to administer the human resources, automate the sales force and gaining new customers, control the cost and optimize the procurement processes, collaborate on project and delivering more efficient and with high quality.





Vision 365

Integrated platform for Business Administration



services

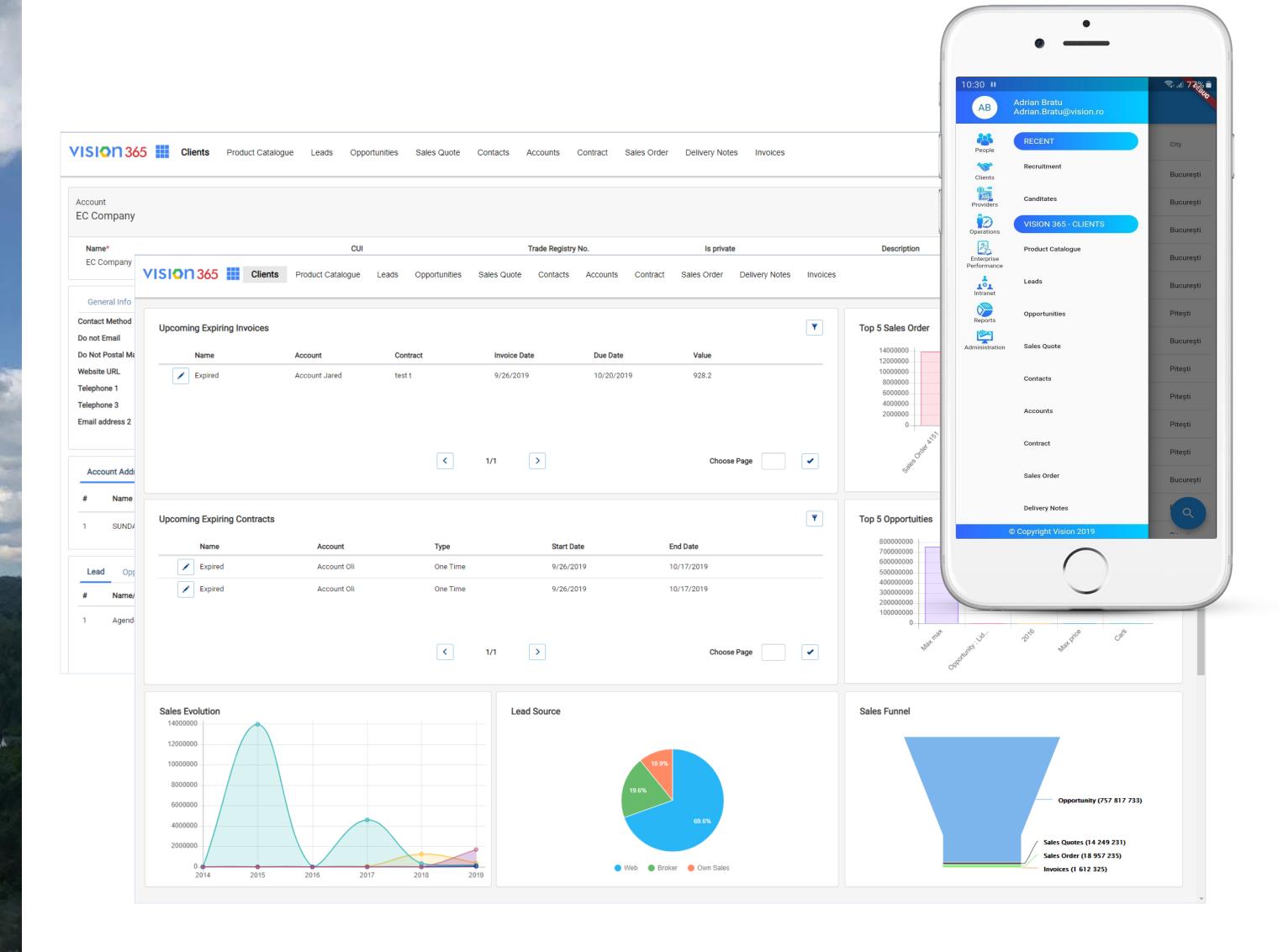


Approach each client or prospect in an intelligent manner, allowing the company to build customer relationships based

on trust and loyalty while increasing the teams' productivity

with Vision 365 Sales and Customers Management.

Sales and Client Management







Generate and Qualify Leads

Prioritize the prospects and manage the sales team

Control your Offering

Increase the offering result and improve the sales forecast





Contracting

Manage all stages of contract lifecycle

Ordering, Billing and Invoicing

Control the ordering, billing and Invoicing processes



Vision 365

SFA, Client and Contract Management

- Sales Force Automation: qualify your leads into successful opportunities
- Manage opportunities, quotations and ordering along a customized flow
- Build relationship with clients
- Automate the contacts management business process
- Deliver contracts according with planned revenue and purchase budget
- Billing schedule and Invoicing
- Budget and follow your company revenue
- Standardize your portfolio through the product catalogue features
- Visual tools: dashboard, invoicing calendar, etc

From lead to invoicing: the Client module is covering the entire lifecycle of sales, offering, contracting, delivery and invoicing process.

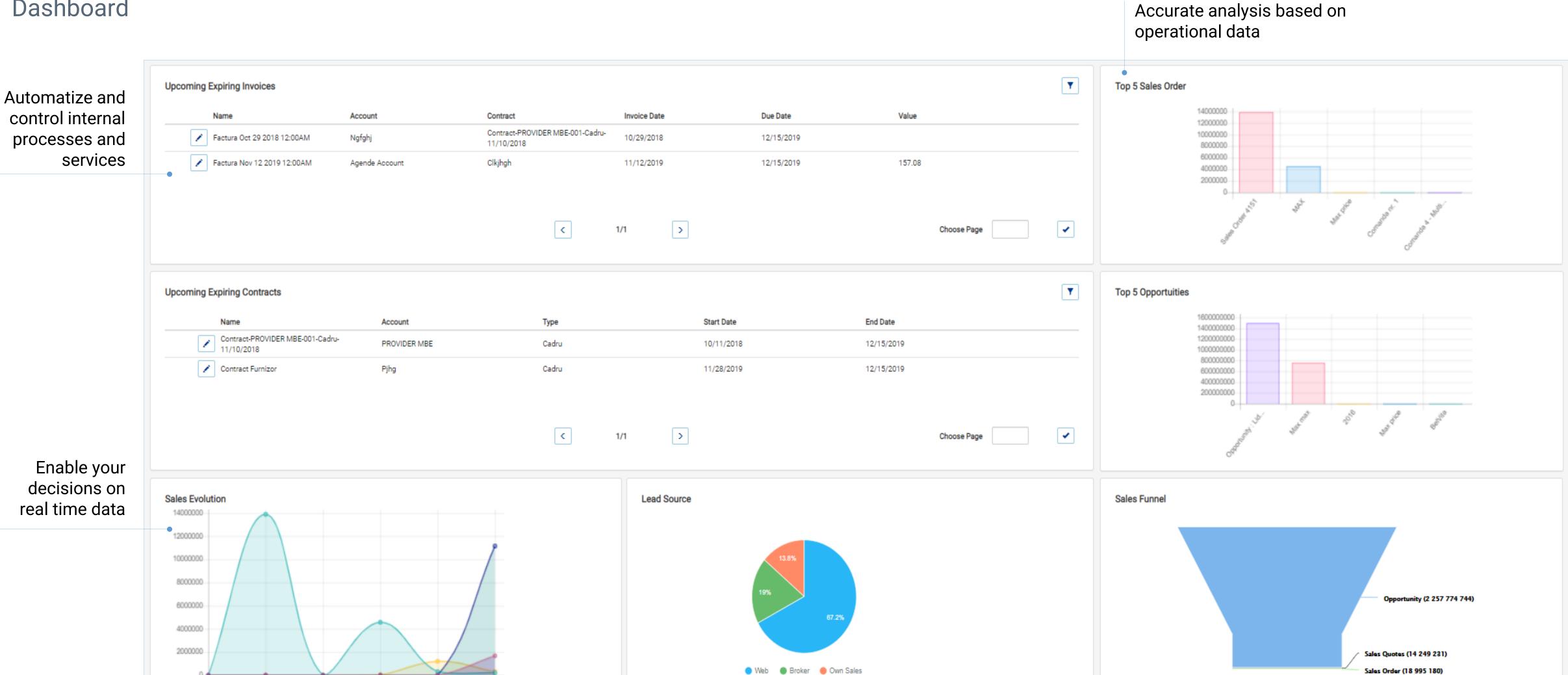
Complex features and customizable workflows enable your company to control and automate the revenue related processes.

Completely integrated customer management solution covering the sales force automation, marketing, product catalogue and customer management and services features like Lead, Opportunity, Quote, Invoice and Contract management.



SFA and Client Management

Dashboard





SFA

Key Features

Leads

The sales process begins with a lead - someone who is interested in the products or services provided by the Company. The leads might be automatically generated by various tools, or they might come from other sources.

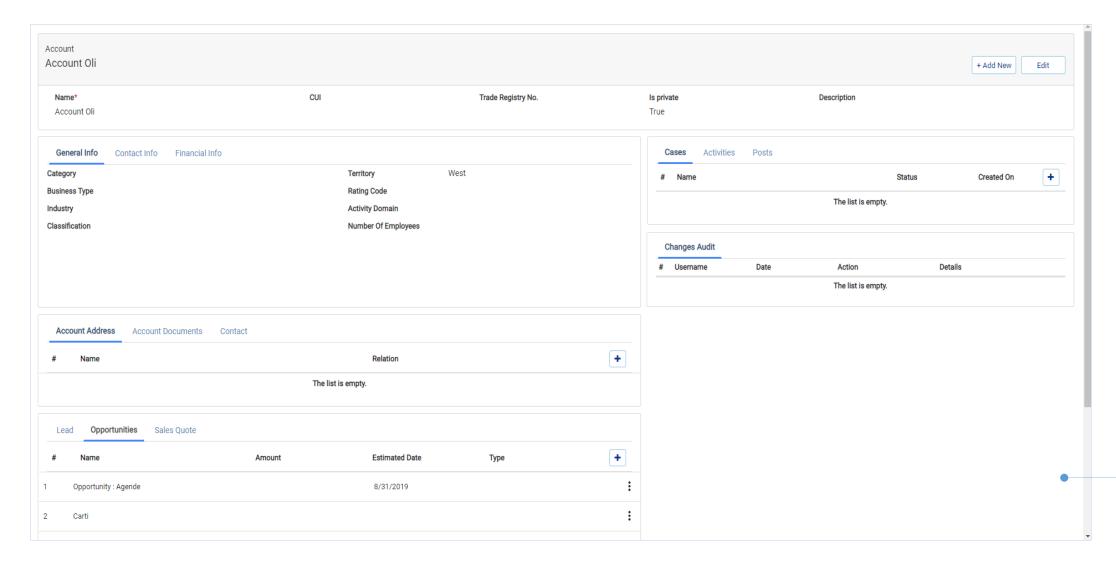
Opportunity

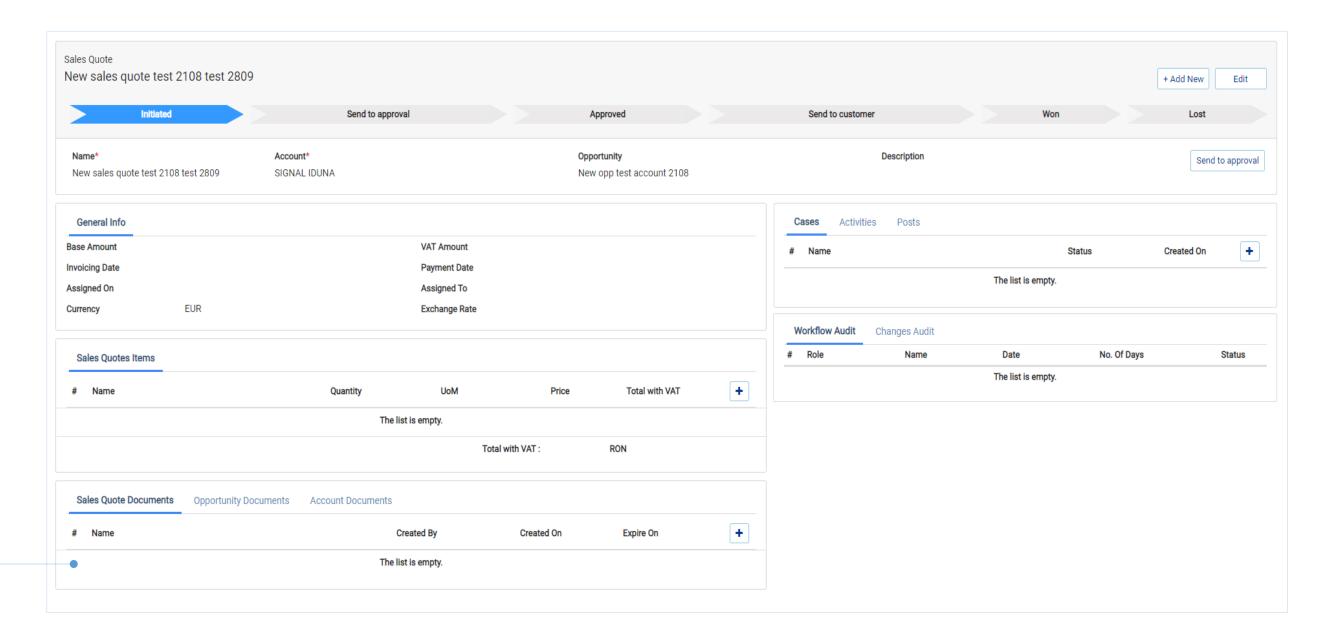
Qualify a lead and convert it to an opportunity.

At a certain point, once the timeframe, budget, purchase process and decision makers for the sale are identified through various sales activities (calls, face to face meetings, emails, etc.), the lead can be qualified into opportunity.

At this step, beside the new opportunity and quotations, a new contact and/or account will be generated as well.

Products or services from the Product Catalogue or directly filled-in can be added at this point.





Offer or Quote

Automatically generate offers from the existing opportunities. Customizable approval flow based on price lists, customer type or level of authority defined in platform.

Product Catalogue

The Sales Product Catalogue works as a separate module. If not enabled, the user can add manually products on each Opportunity, Quote or Order

Price Lists can be defined and further used in the Opportunity, Offer and Order.

Gamification

Modern game mechanism are available to boost internal motivation in order to accomplish the sales goals and work.



Client and Contract Management

Key Features

Account

Create a 360 degree customer view: from lead to contracting, delivery and invoicing.

Contact

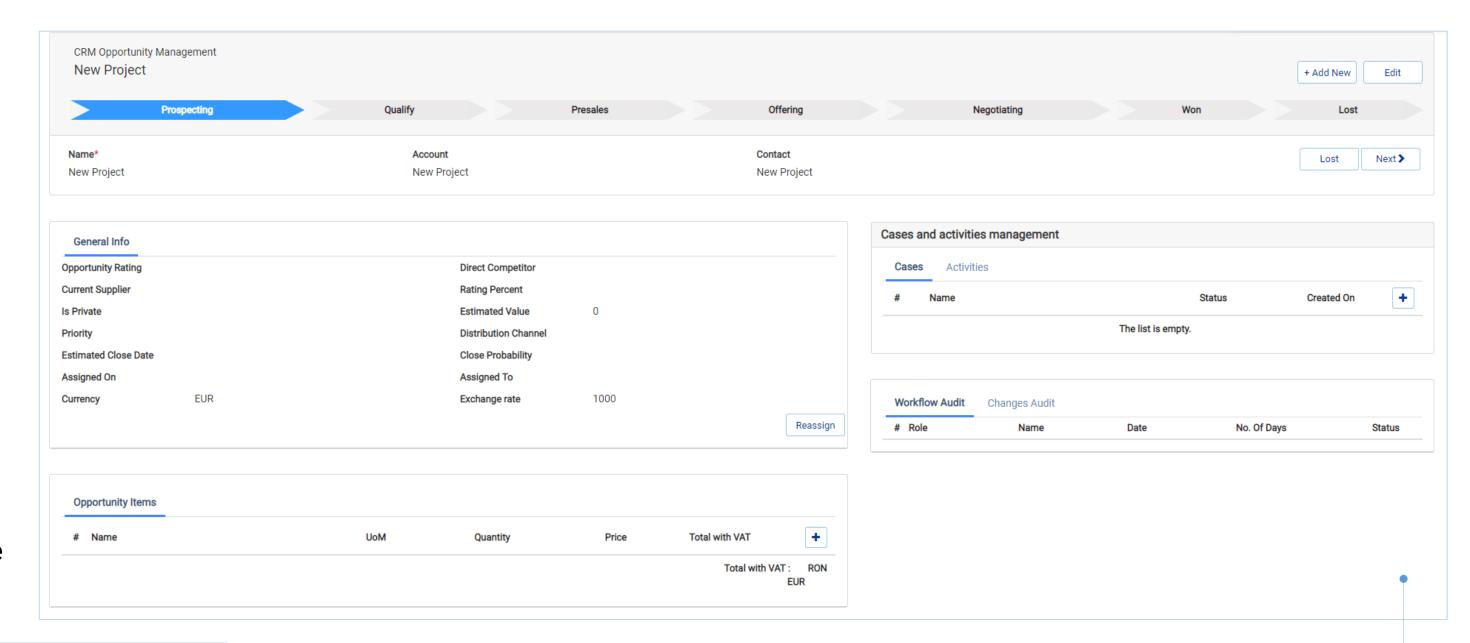
Keep track of the people the user does business with.

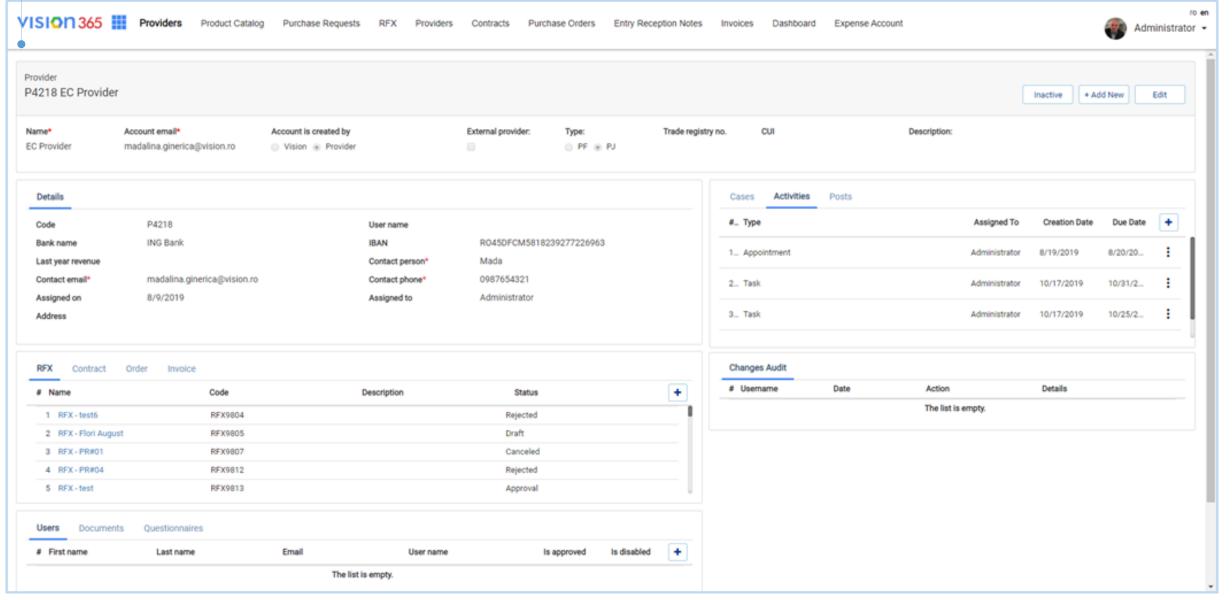
Order

Improve revenue and cash flow by managing and integrating the order-to-cash process across all channels.

Contract Management

Take control of your business processes that manage the creation, implementation, and evaluation of contracts to maximize business performance and minimize risk. Simplify the contract administration and generation.





Billing Schedule, Invoicing and Collection

Making billing and collections easier, predictable and more efficient. Crate billing schedules according with each contract or order (multiple invoices or recurrent invoices). Generate invoice automatically from an opportunity, offer, order, billing schedule or directly on existing Account or Contact.

Collaboration

Enable your team members to work together to a common purpose to achieve business benefit.

Budget

Budget integration enable revenue control and tracking at item level.

Projects

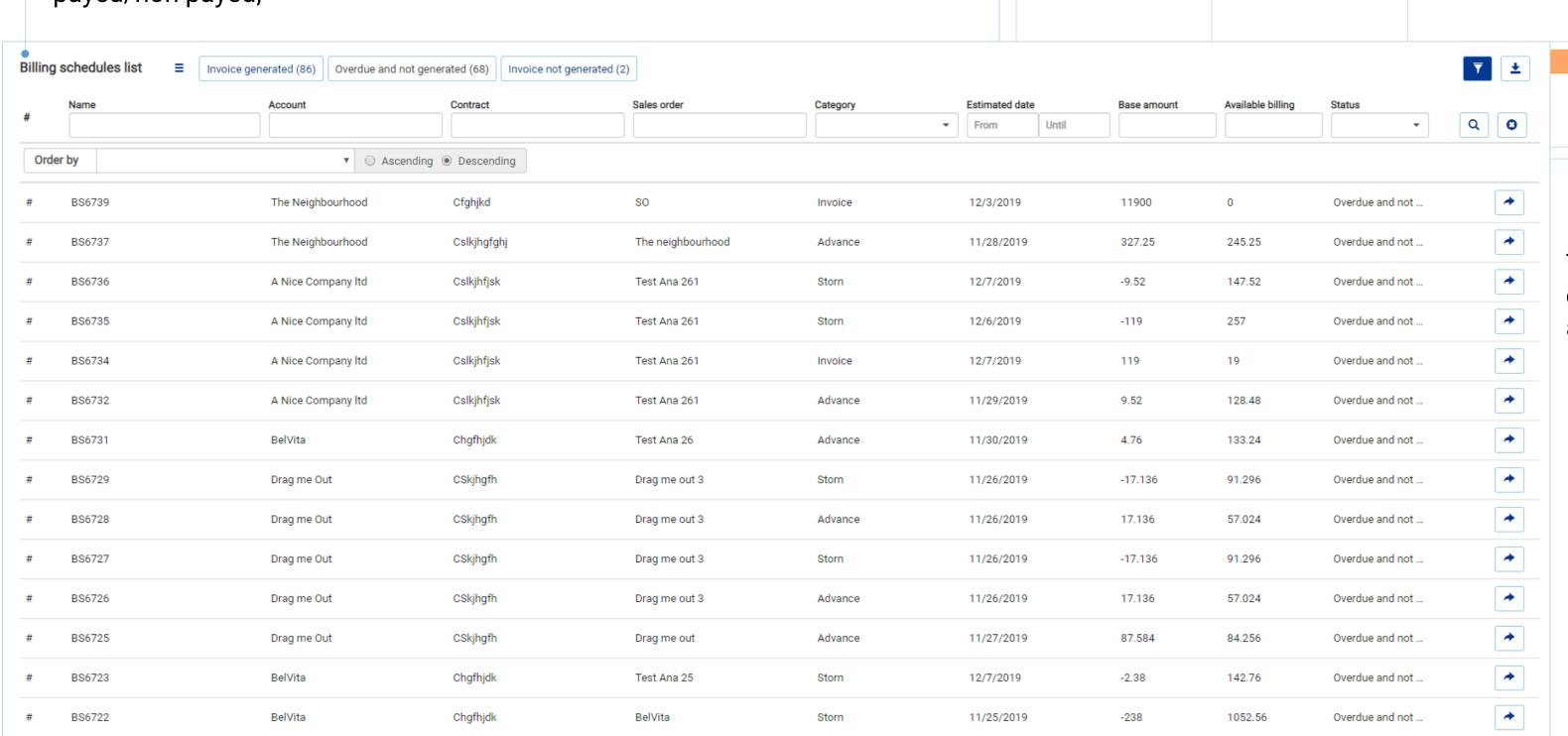
Integrated with Projects module allowing automate synchronization between revenue and deliverables.

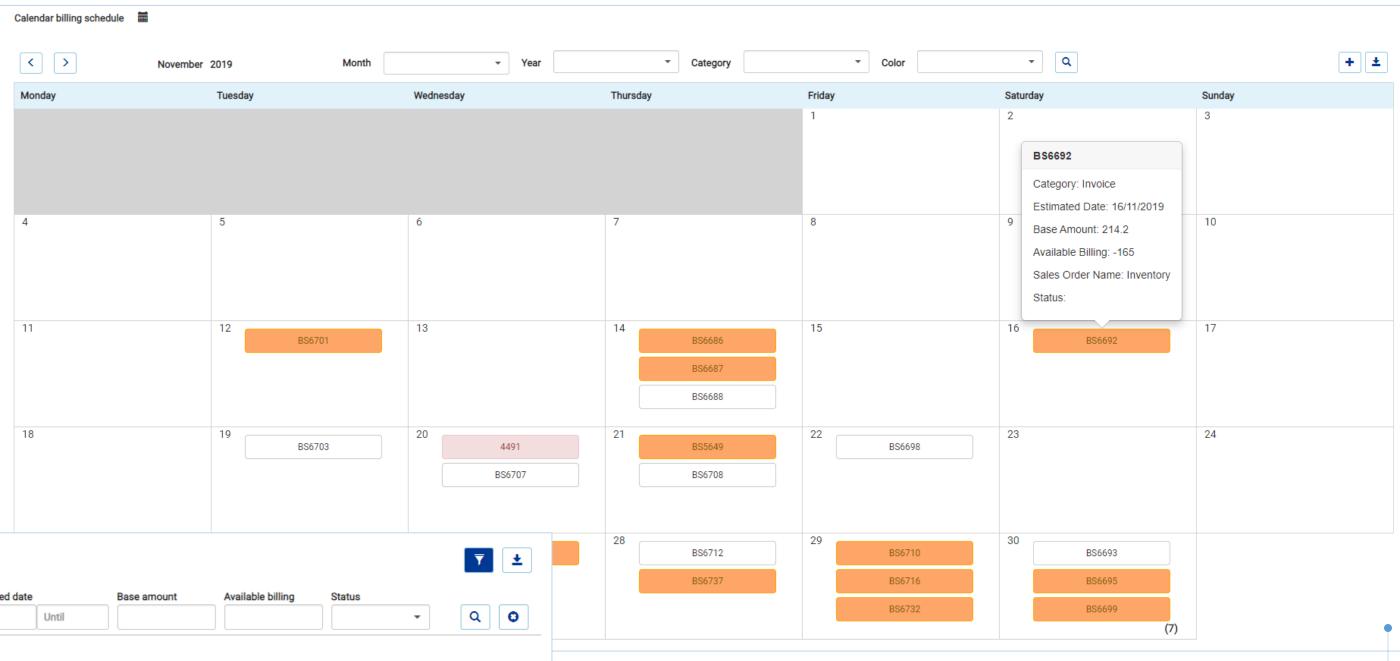


Client and Contract Management

Automate invoicing and collection process

Plan your invoicing process with Billing Schedule feature; Correlate invoices with project deliverables as planning and value; Automate invoice generation; Filter invoices based on different criteria: to be issues, issued, payed/non payed;





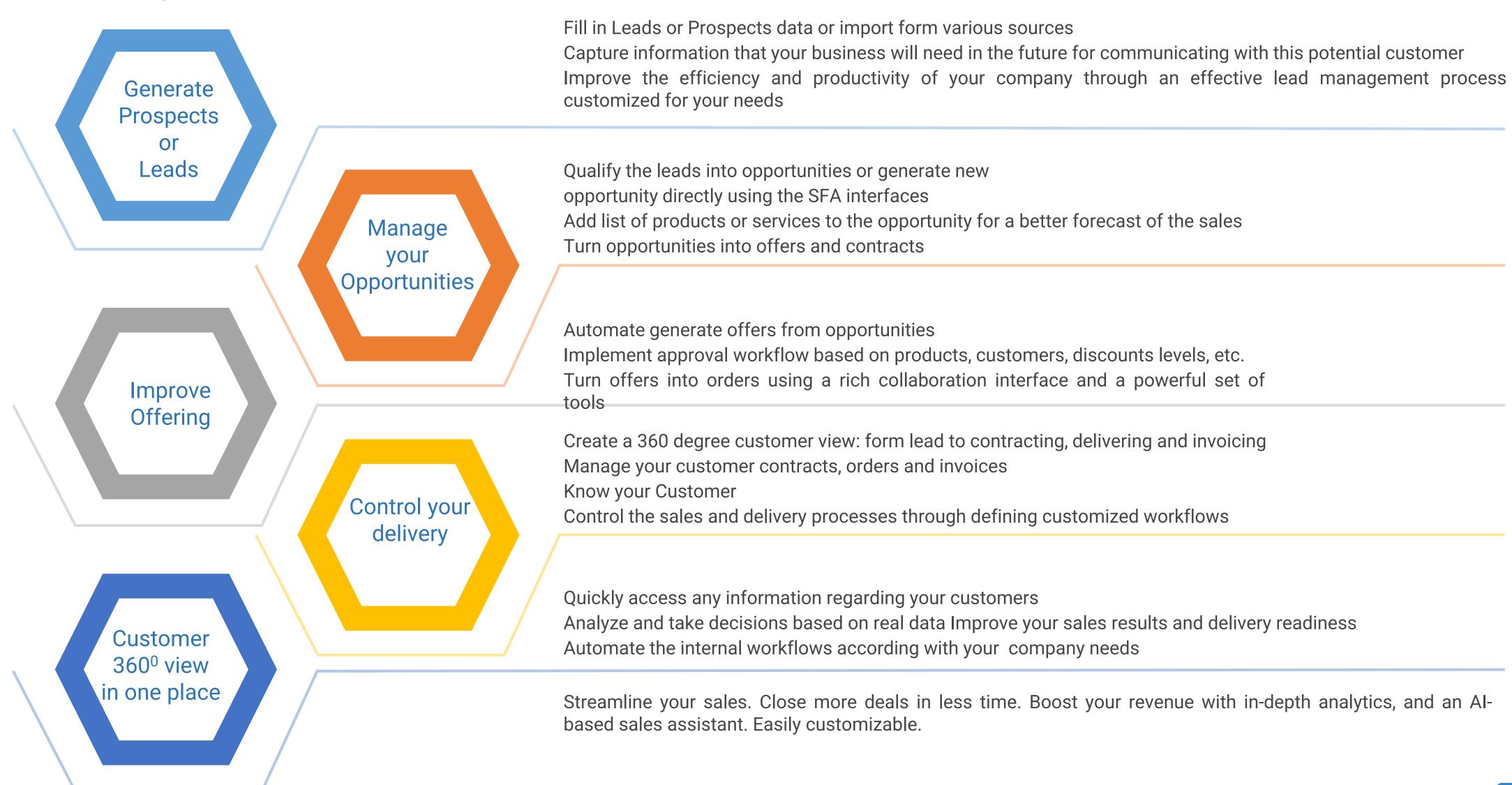
Invoicing calendar

Take control of invoicing process with intuitive and integrated visual calendar. Aggregate in one place scheduled and issued invoices according with existing contracts, orders and projects.



SFA, Clients and Contracts Management

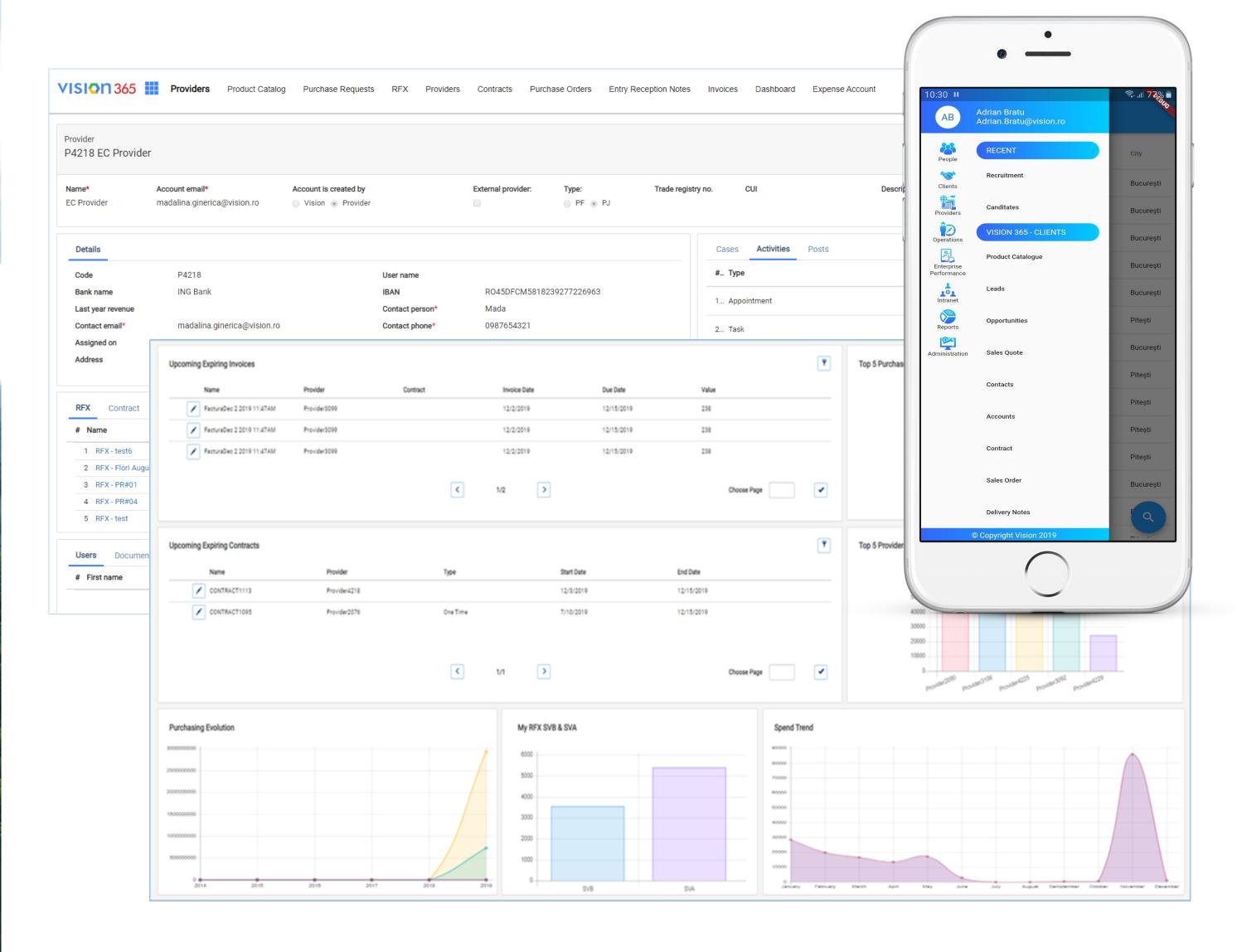
Standard Implementation





Optimize, control and automate the business expenditures and budget with a rich set of tools like Providers Management, eSourcing, Contracts Generation, Document Management, Workflows and flexible interfaces.

Sourcing and Providers Management







Purchase Approval

Plan and approve your company expenditures

Sourcing

Select the best providers for your company needs





Contracting

Manage all stages of contract lifecycle

Ordering, Billing and Invoicing

Control the ordering, billing and Invoicing processes



Vision 365

Sourcing and Provider Management

- Purchase Approval
- Providers Management
- Sourcing
- Contract Management
- Ordering, billing and payments

From cost approval to purchase and pay: the Provider module is covering the entire lifecycle of cost planning, sourcing, contracting, delivering and payment. Complex features and customizable workflows enable your company to control and automate the cost related processes.

Procurement or Sourcing module covers the entire lifecycle of RFx acquisition process and is fully integrated with Providers, Contracts, Product Catalogue, Expenses, Orders and Invoices modules.

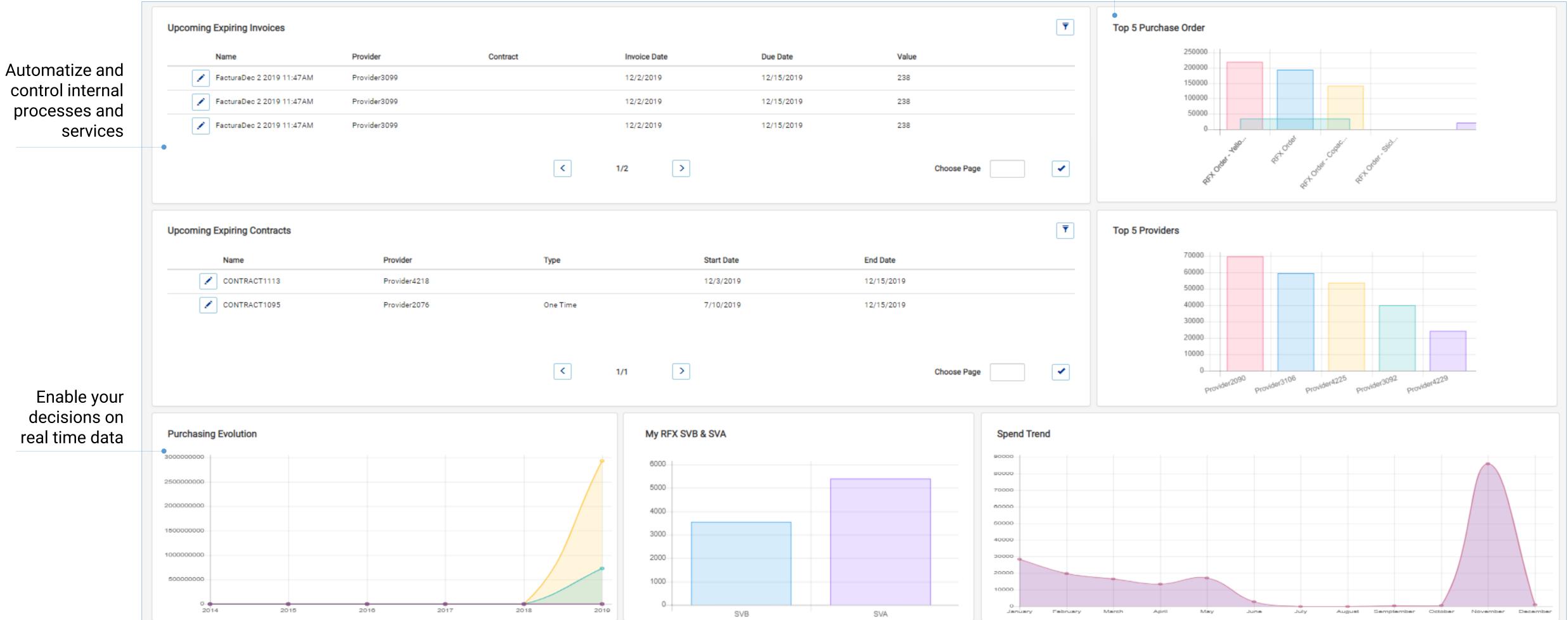
Provider's management module covers the entire lifecycle of suppliers, achieving a 360° view of its data: General Information, Contracts, Expenses, RFx, Orders and Invoices.



Sourcing and Provider Management

Dashboard

Accurate analysis based on operational data Top 5 Purchase Order 150000 100000 Top 5 Providers 60000 50000 40000





Sourcing

Key Features

Expenses Control and Approval

Quickly and effectively manage Spend Management in a global business environment using global agreements that can be shared across the entire enterprise.

The Purchase Request is fully traceable, along all stages: Initiation, RFx, Ordering and Invoicing.

Provider Portal

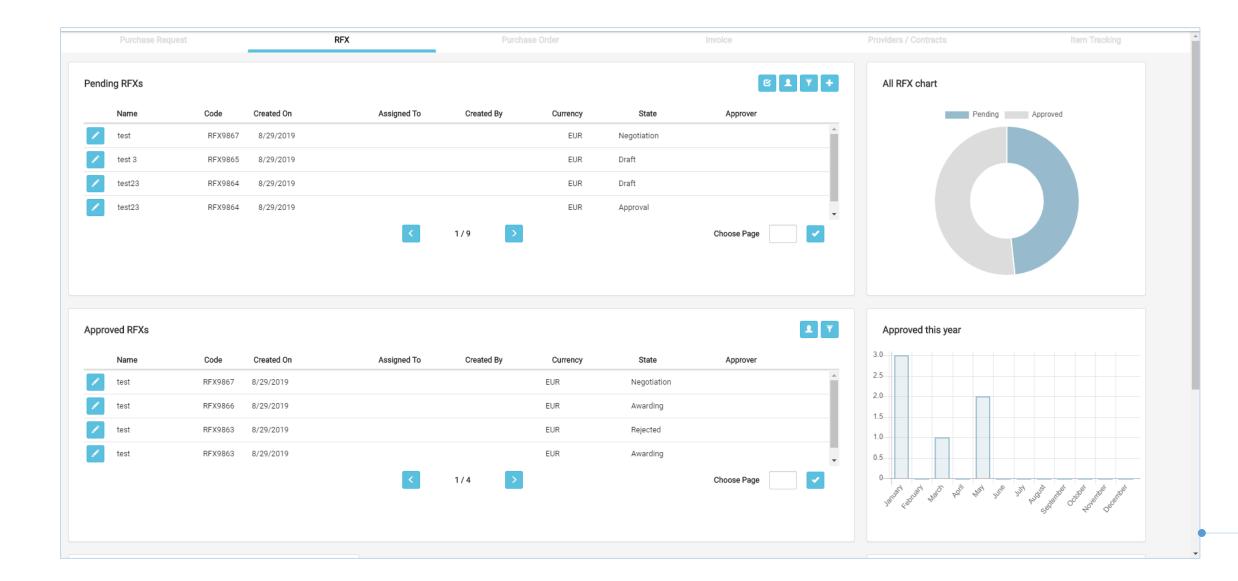
Single point of interaction with your providers. Exchange documents, conduct bids and clarifications for selecting the most suitable providers for your business.

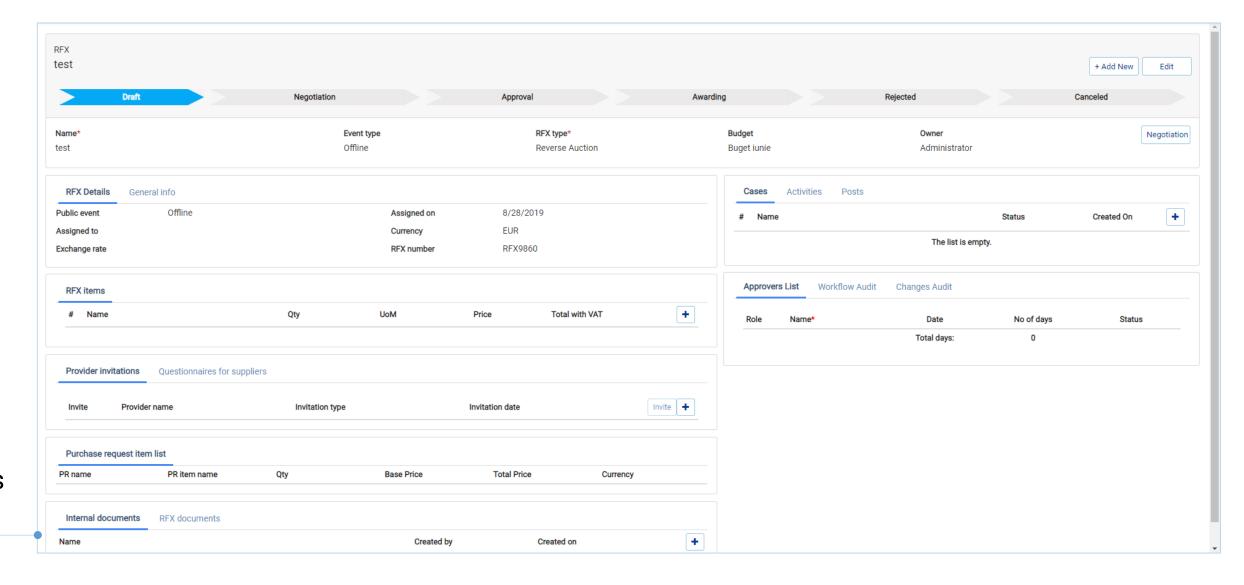
Enable provider to manage the relations with your company through flexible and self service powerful tools.

Product Catalogue

Collection of products organized in categories and sub-categories, making purchase management and product filtering easy and accessible.

Through the arborescent structure, the product catalog is a flexible tool allowing complex products definition and multiple associations





Sourcing

- Capture all references to requests for Information (RFI), requests for Proposal (RFP), requests for Quote (RFQ) and requests for Bid
- Maximize potential decision points while keeping supplier evaluation costs low
- RFx includes detailed specifications of the goods or services being solicited, complete information on the bidding and selection process: (reverse) auction, successive offering steps, awarding, etc.

From the Buyer Perspective the Sourcing module gather information about suppliers and their capabilities through targeted questionnaires, determine how suppliers will respond to key terms and conditions and focus on pricing and initiate bids.

From the Supplier Perspective, the Sourcing module is a single point of access regarding all acquisitions.



Providers and Contracts Management

Key Features

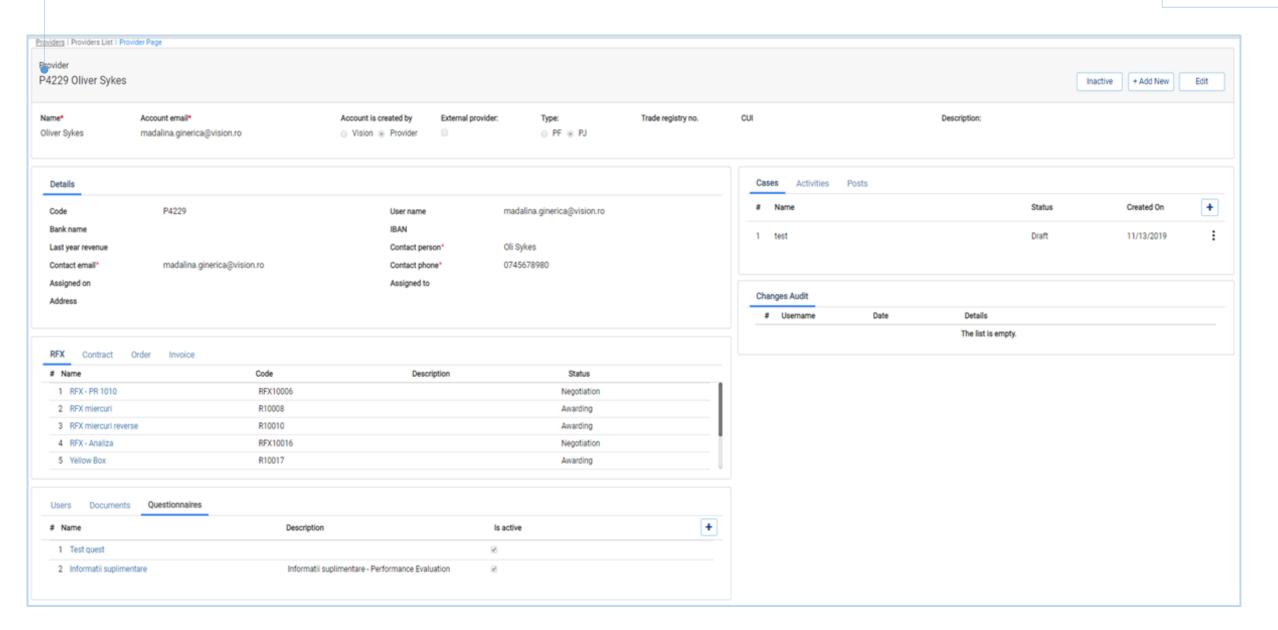
Provider

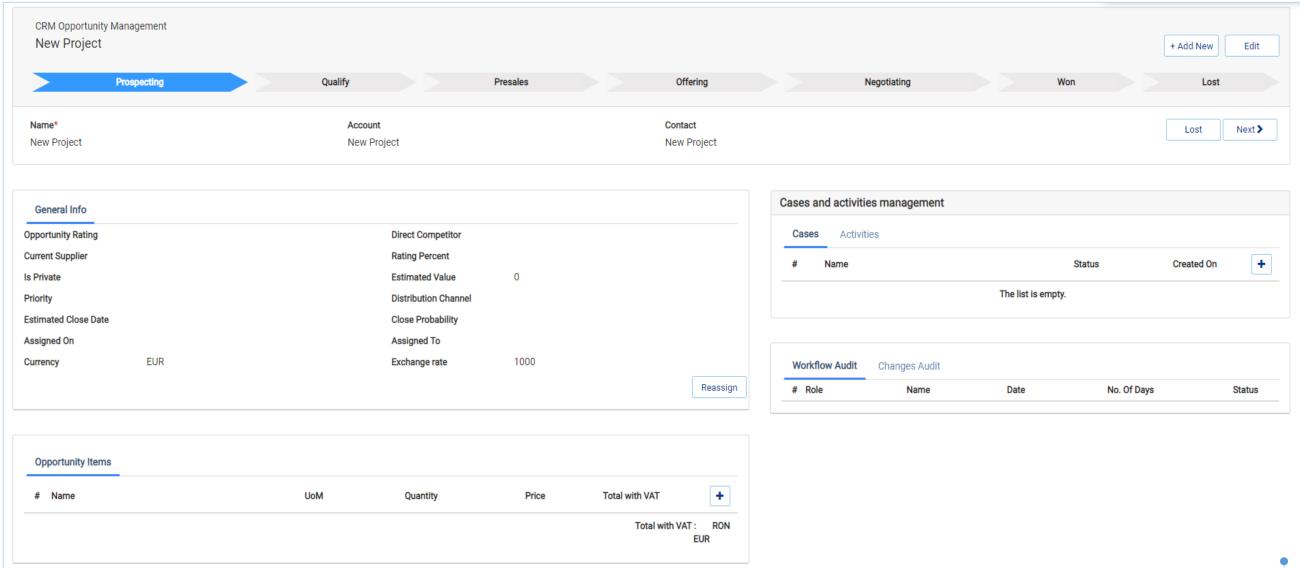
Manage the entire lifecycle of your providers: from creation to automatization of the related activities like Expense Requests, RFx, Orders and Invoices approvals. The Provider integrated view aggregate all related data in one interface - general data, contracts, expenses, RFx, Orders and Invoices — enhancing user experience and easily information processing and retrieval.

Contract and Order Management

Controlling, coordinating, and streamlining all stages in the contract lifecycle. This module allow automated contract generation, terms approvals and management of the related documents.

Keep track of all contractual, legal and operational aspects of purchasing process.





Provider Invoices Schedule, Registration and Payment

Automate the provider invoice approval workflow offering reliable decision support data regarding the invoice lifecycle: from expense request, budget approval, RFx and Order until Payment. Create Provider Invoices Schedules increasing the Cash Flow predictability and control.

The functionality is integrated with the Budget module enabling accurate cost controlling and optimization.

Collaboration

Keep track of any provider or companies the user is working with.

Budget

Budget integration enable cost control and tracking at item (cost center and cost type) level

Projects

Integrated with Projects module allowing automate synchronization between cost, deliverables and revenue



Providers and Contracts Management VISION 365 # Providers Analytics Providers Contracts Purchase Orders Billing Schedules Entry Reception Notes Invoices Expense Account

Tools

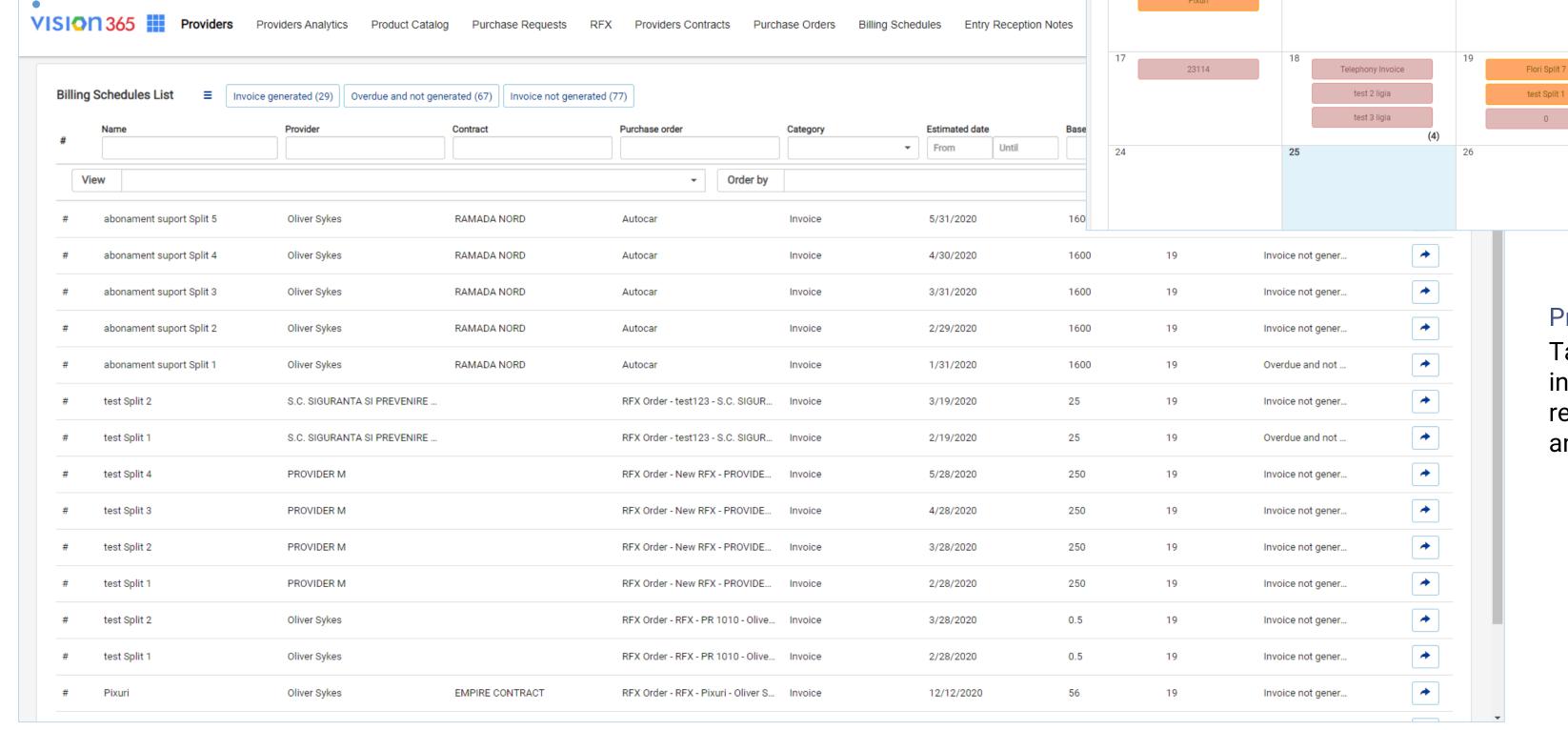
Automate providers invoice registering and payment process

Plan your Payment process with Billing Schedule feature;

Correlate invoices with project deliverables as planning and value;

Automate invoice registration;

Filter invoices based on different criteria: to be receives, issued, payed/non payed;



Calendar billing schedule

〈 〉



Friday

Billing Schedule : test Split 1

Estimated Date: 28/02/2020

Status:Invoice not generated

Purchase Order Name: RFX Order - New RFX - PROVIDER M

test Split 1

Category: Invoice

Base Amount:

Available Billing:

Saturday

Avans Autocar

abonament suport Split 2

Take control of providers invoicing process with intuitive and integrated visual calendar. Aggregate in one place planned and received invoices according with existing providers contracts, orders and project deliverables



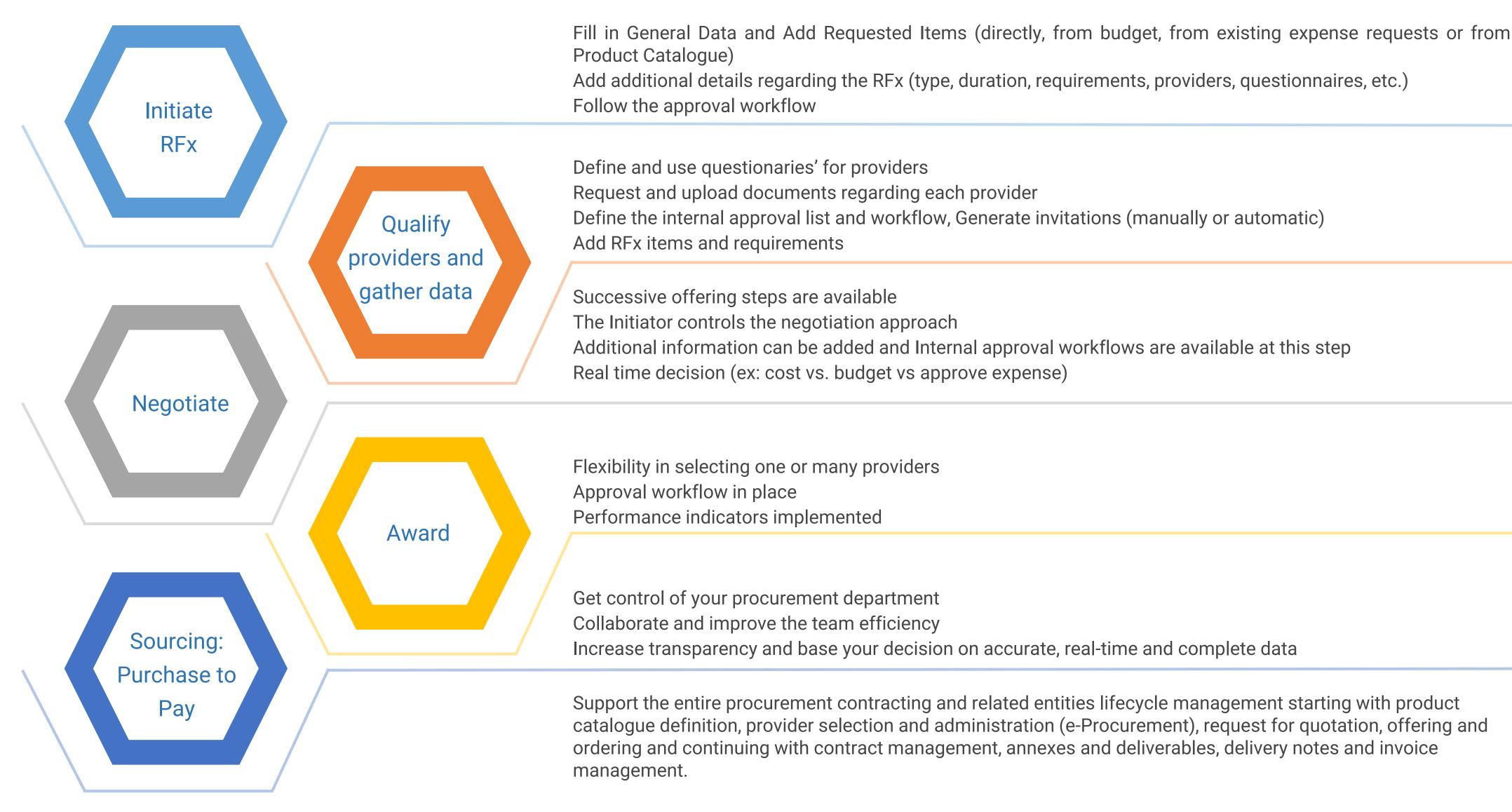
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Sourcing, Providers and Contracts Management

Standard Implementation

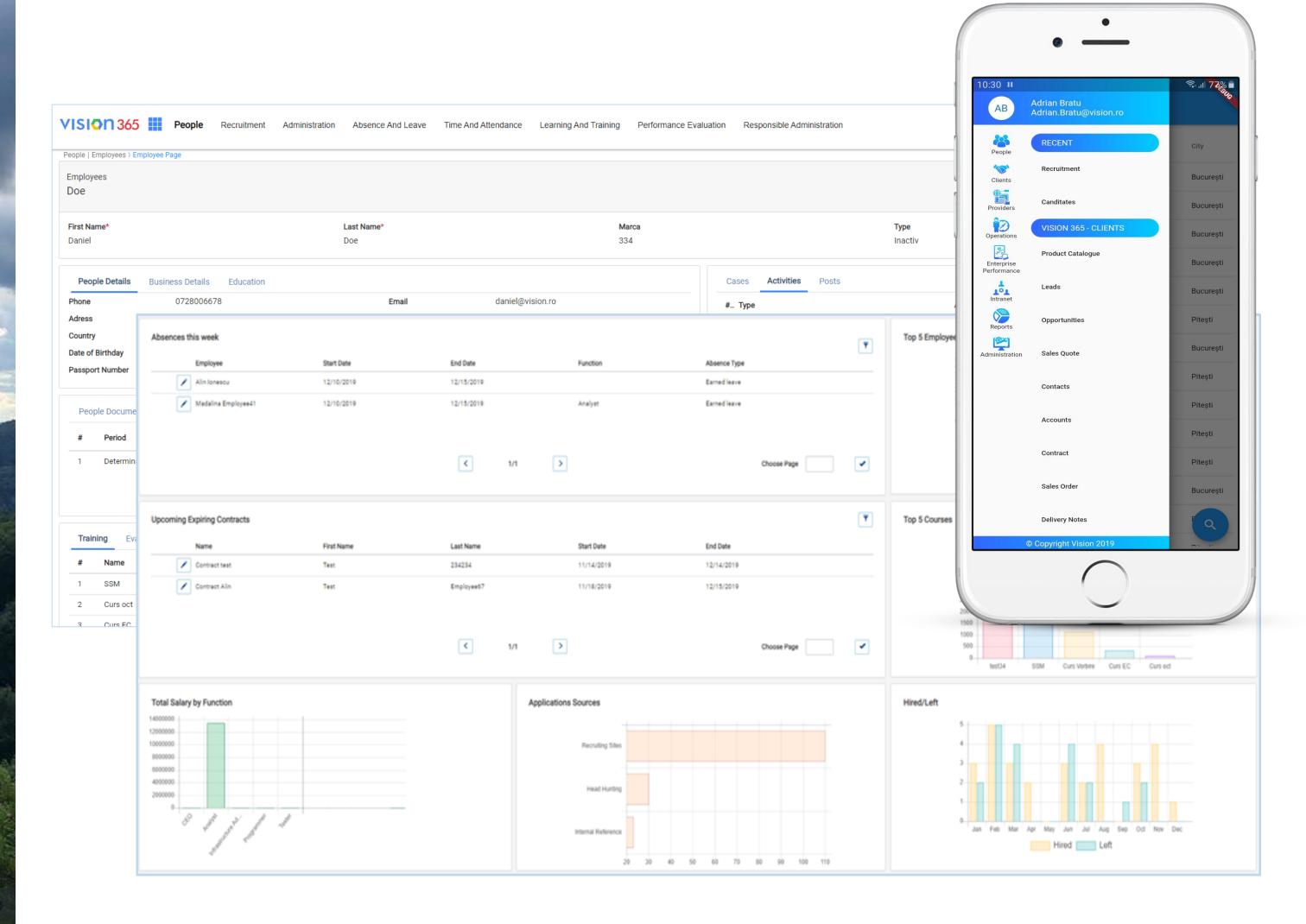




Increase data driven recruiting techniques, leverage the focus between relationships and programs, keep the skills of company workforce up to date, improve employee

experience and reinvent the performance review process.

People Management







Recruit

Manage talents and candidates in direct correlation with company needs

Administrate

Hiring documents, contractual terms, time sheets and activities





Train

Fulfill the training needs and easy administrate and follow the results

Evaluate

Evaluate performance according with job level, objectives and person



Vision 365

People Management

- Recruiting and talent management
- Employee Administration
- Employee self service: vacation, time sheet
- Training
- Performance Evaluation

From recruiting to performance evolution, The PEOPLE module cover all features of a HR Management System.

Maximize the productivity of any organization by optimizing the effectiveness of its employees through flexible and configurable IT tools covering the entire HR Administration related processes: recruitment, profiling, performance evaluation, administration, schedule and activity management.



People Management

Dashboard

operational data Top 5 Employees Absences this week ₹ 4.5 4.0 3.5 3.0 2.5 2.0 1.5 1.0 0.5 Employee Start Date End Date Function Absence Type Automatize and 📝 Alin Ionescu 12/10/2019 12/15/2019 Earned leave control internal Madalina Employee41 12/10/2019 12/15/2019 Analyst Earned leave processes and services < > * 1/1 Choose Page ₹ Upcoming Expiring Contracts Top 5 Courses 5000 End Date First Name Last Name Start Date 4500 ✓ Contract test 4000 Test 234234 11/14/2019 12/14/2019 3500 ✓ Contract Alin Test Employee67 11/18/2019 12/15/2019 3000 2500 2000 1500 1000 < > * 1/1 Choose Page Enable your Curs Vorbire Curs EC Curs oct decisions on Total Salary by Function real time data **Applications Sources** Hired/Left 14000000 12000000 10000000 Recruiting Sites 8000000 6000000 4000000 Head Hunting 2000000 Internal Reference Hired Left



Accurate analysis based on

Recruiting and Talent Management

Key Features

Candidate (database)

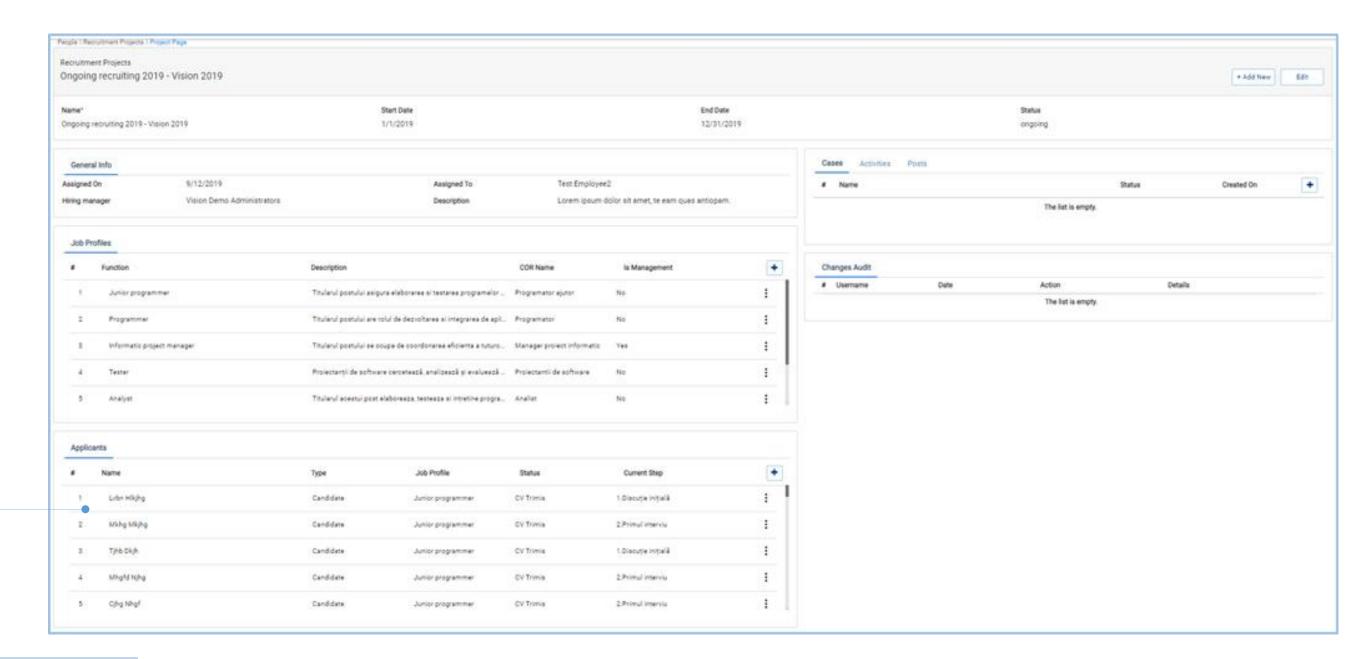
Store candidates' profile in one place, conduct interviews, organize recruiting projects in fully alignment with your company job profiles and needs.

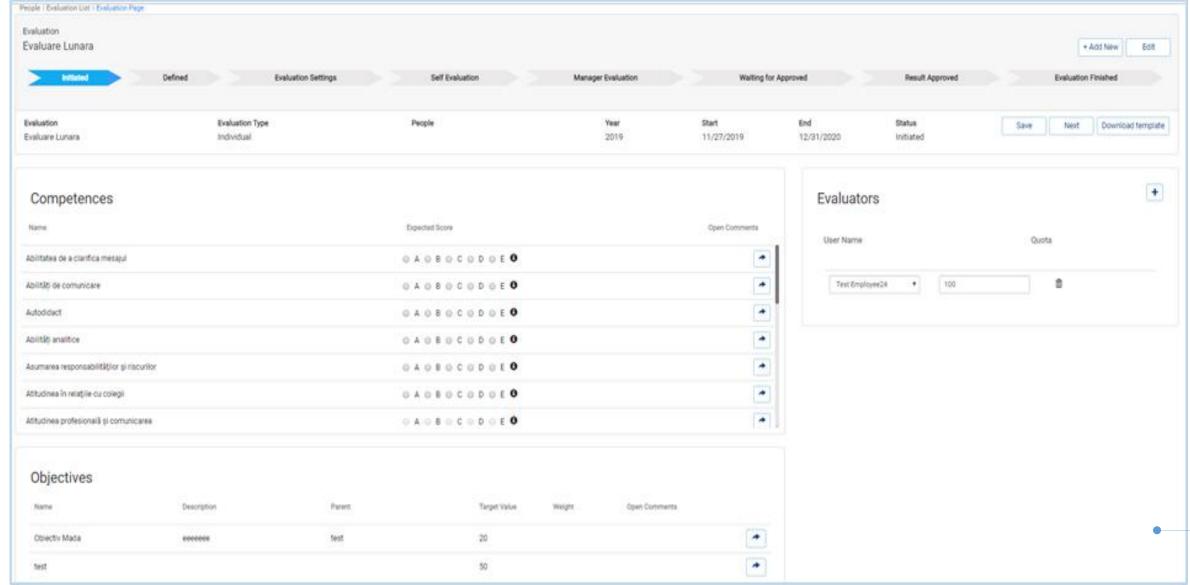
Recruitment Projects

Organize and conduct recruitment projects based on intuitive and complex tools allowing collaboration and quick access of the information

Applicants Management

Receive, track and promptly react at job applications based on history, skills evolution and interests





Candidate Evaluation

Organize interview notes, evaluate the candidates according with profile requirements, define interview phases.

Dashboard

Keep track of any important data needed in the HR related activities and processes.

Budget

Budget integration enable revenue control and tracking at item level

Collaboration

Powerful collaborative tools allowing HR staff to quickly interact and achieve staff related activities



Employees Administration

Key Features

Employee Administration

Administrate the standard information according with Labor Management. Alerts, Notifications and Al suggestions will decrease the HR staff effort for administrative tasks allowing them to focus on developing team members.

Absence and Time Attendance (Employee Self Service feature)

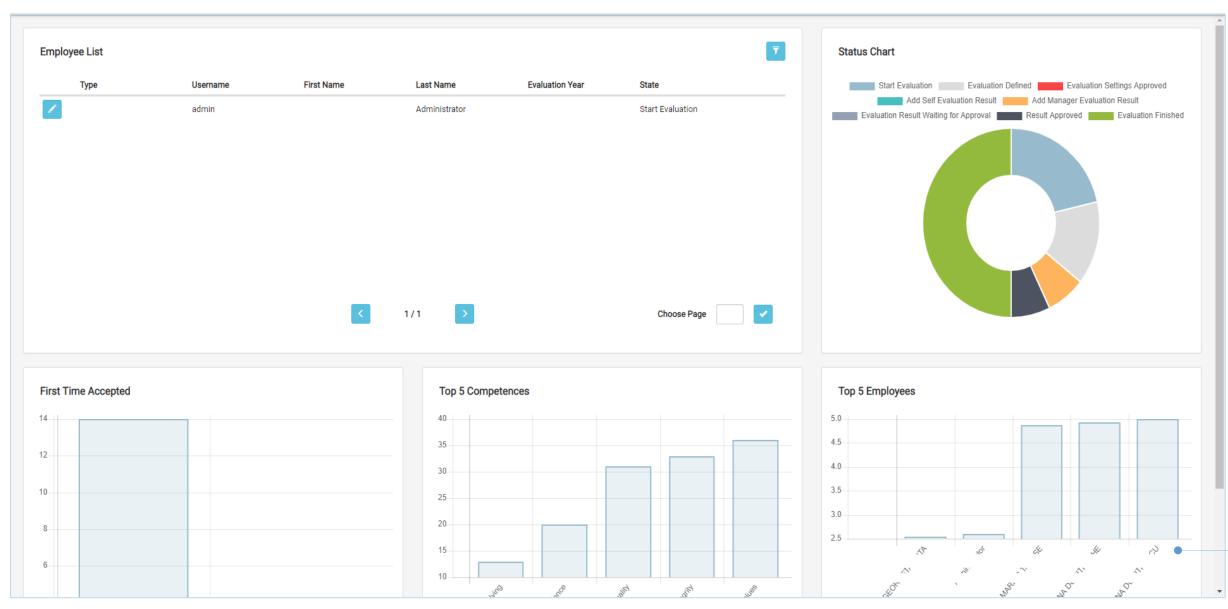
Self service features for every team member allowing them to manage the vacation requests and time sheets.

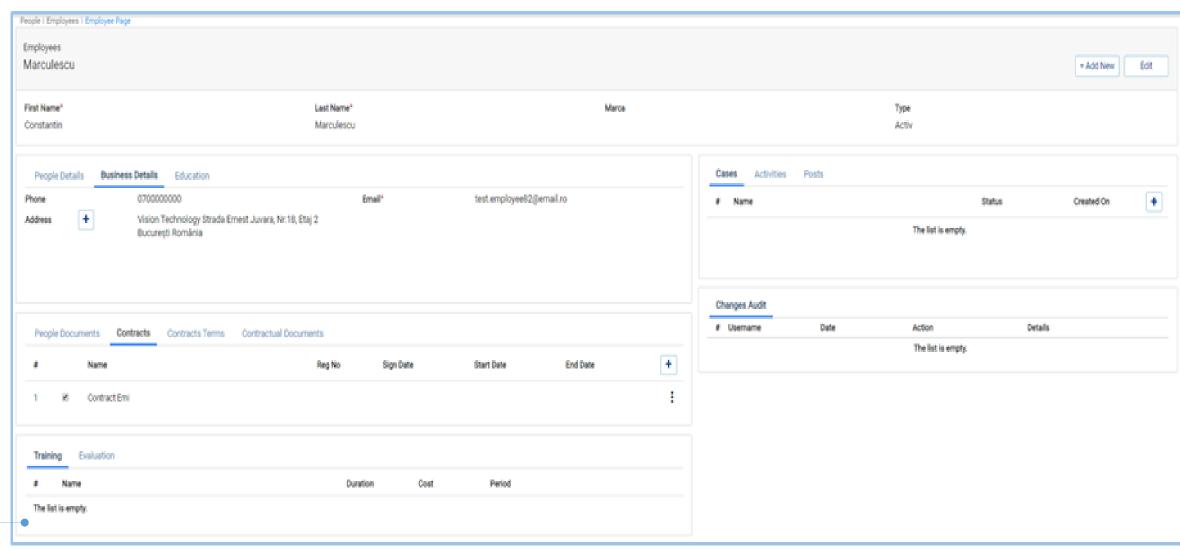
Dashboard, Alerts and Notification

Notification regarding contract expiring date, documents, activities or availability are available in one place

Learning and Training

Plan and control the training plan and execution in direct correlation with: company objectives, job profile and person background and skills. Correlate the performance evaluation results with training.





Performance evaluation

Dynamically administration of the company competences list based on history and results analysis. Implement flexible scoring and evaluation algorithms. Automate the evaluation process for employees and transform the evaluation activities in joyful scenarios base on gamification mechanism.

Forecasting and scheduling

Aggregate the Work Schedule and availability in one place, Control the Activity management and allocate each cost to the specific Cost Center

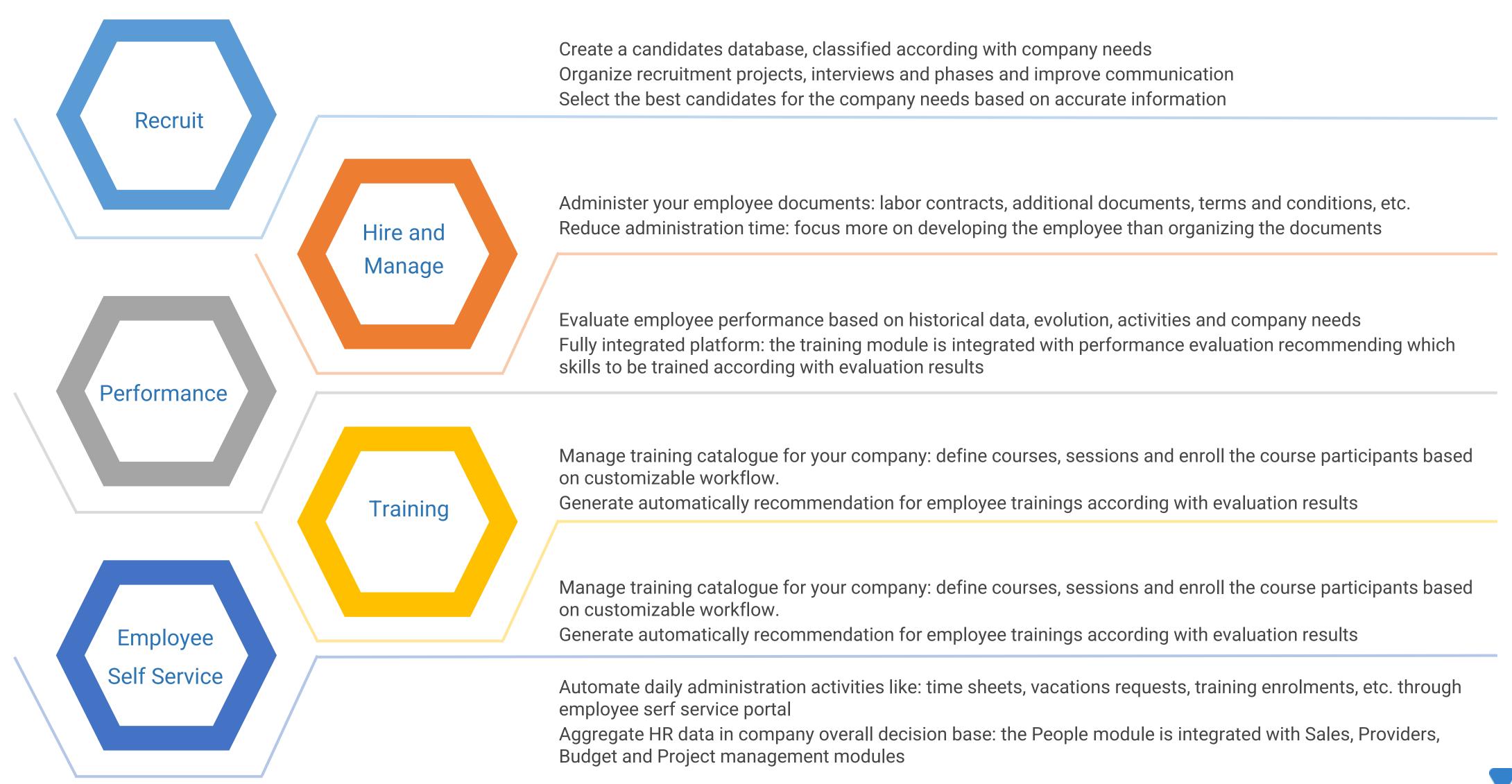
Analytics

Based your decisions regarding the company staff based on Dashboards, Reporting and Trends. Create a 360 degree view of your company human resources capabilities and capacity including trends, evolution and best scenarios



People

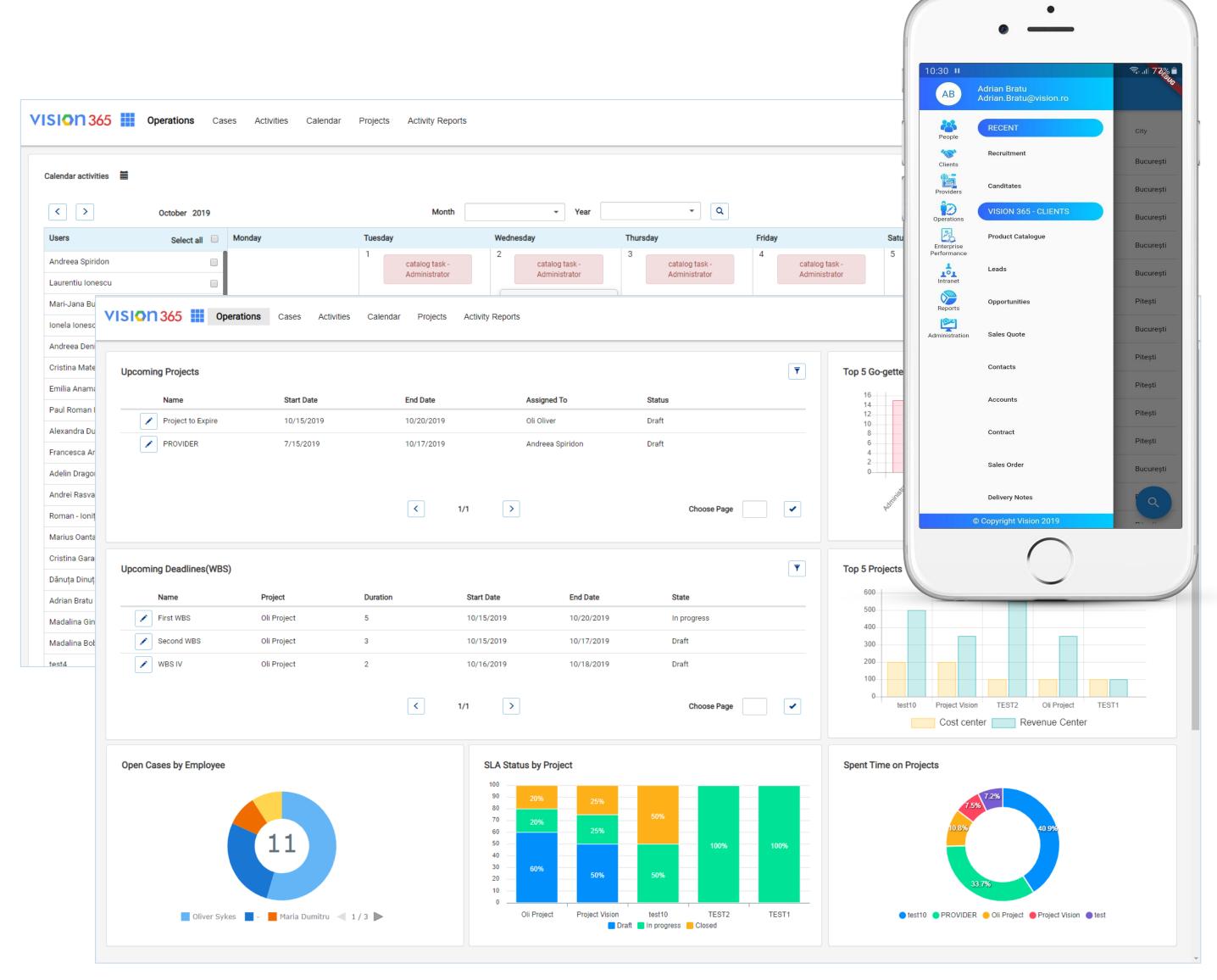
Standard Implementation





Vision 365 Operations helps project managers and teams complete client requirements and manage time, budget, and scope constraints, and provide a complete overview for decision roles.

Operations and Services







Manage Projects

Define project phases, Gantt, team and activities

Track activities

Cases, activities, calendars, resources and budget





One Vision

Correlate project deliverables
with resources activities,
provider deliveries and
customer invoicing

Analyze

Flow phases and activity duration, project performance



Vision 365

Operations

- Project Management
- Case management
- Activity management
- Activity calendar
- Correlate project deliverables with resources, cost and revenue

The operation module enable your company to take full control of the delivery process.

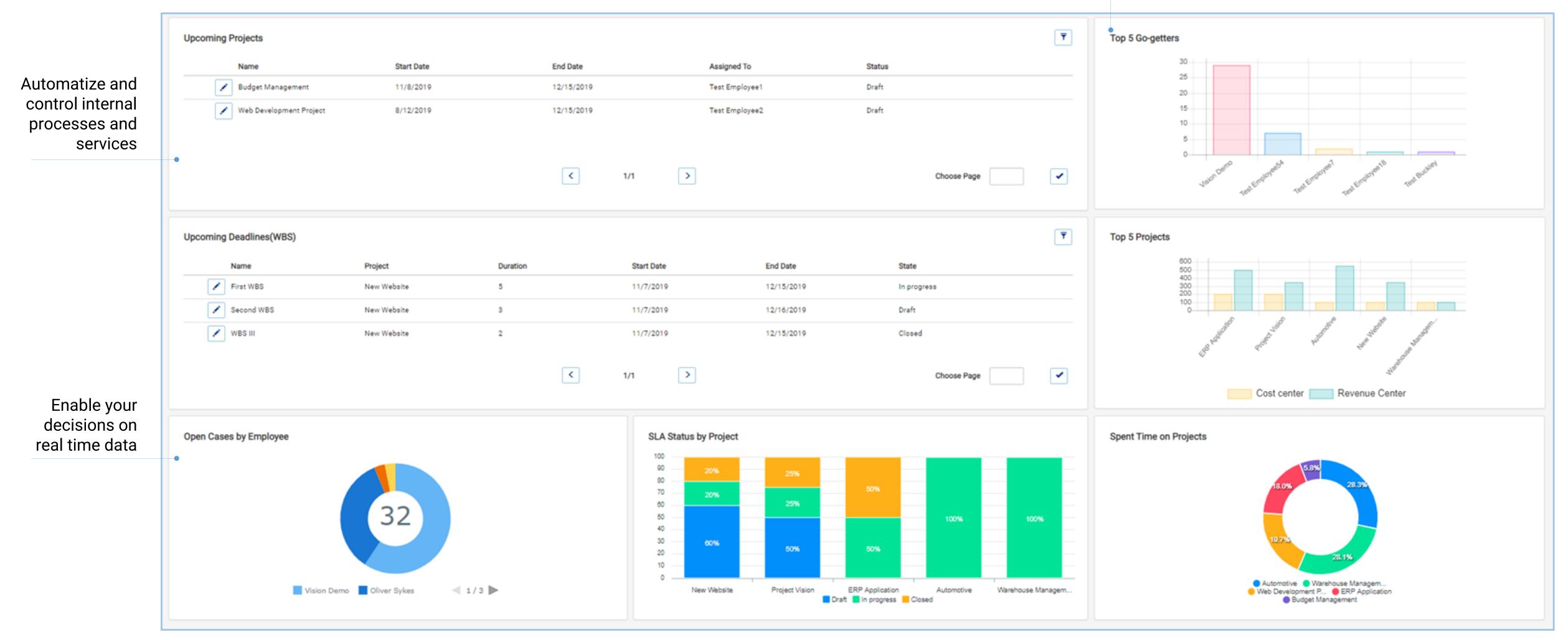
Through integration with Providers and cost, team activity (time sheet), cost centers and revenue invoicing, this tool offer in real time a project performance view allowing further decisions and actions



Operations

Dashboard

Accurate analysis based on operational data





Project Management

Key Features

Project workflow

Define customizable workflow for any type of project.

Project Phases

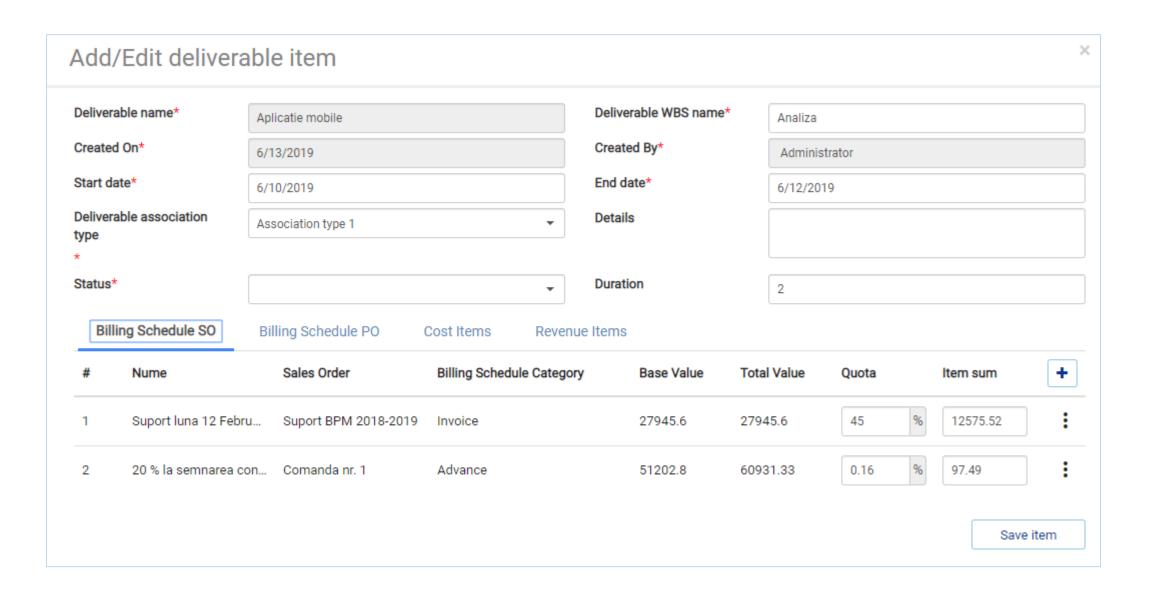
Define phases according with your specific type of delivery.

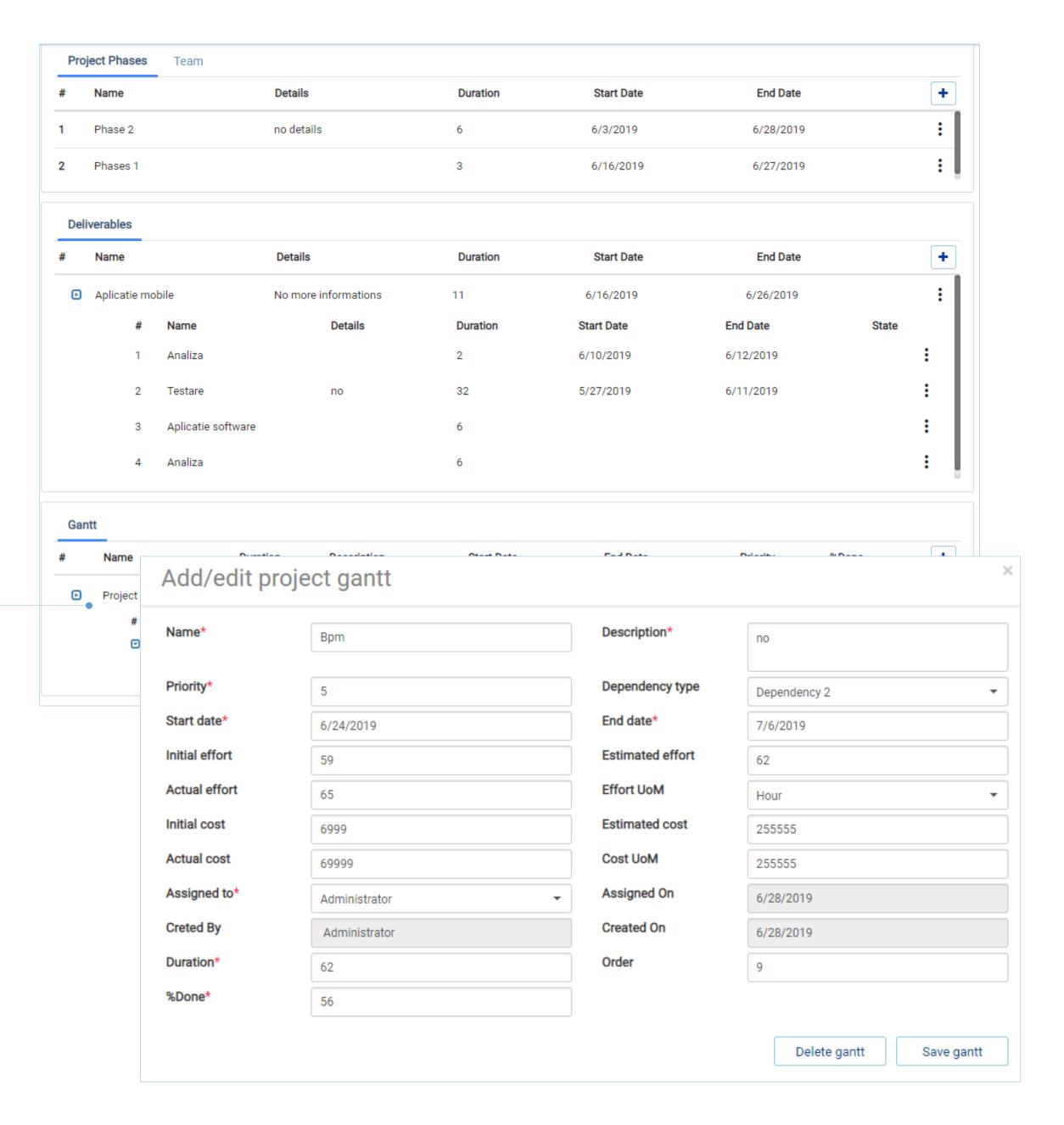
Deliverables

The platform allow to define deliverables or work packages in a flexible structure covering all type of needs. Each deliverable can be associated with purchase billing schedule, invoicing billing schedule, Cost and Revenue Centers Items

GANTT

All projects details can be associated to the Gantt chart aggregating in one view all project data: deliverable, timeframes, resources, cost and revenue.







Activity and Case Management

Key Features

Activity Management

Different types of activities are available: task, email, appointment and call. The Case and activity panel is can be associated with any entity or interface.

Case Management

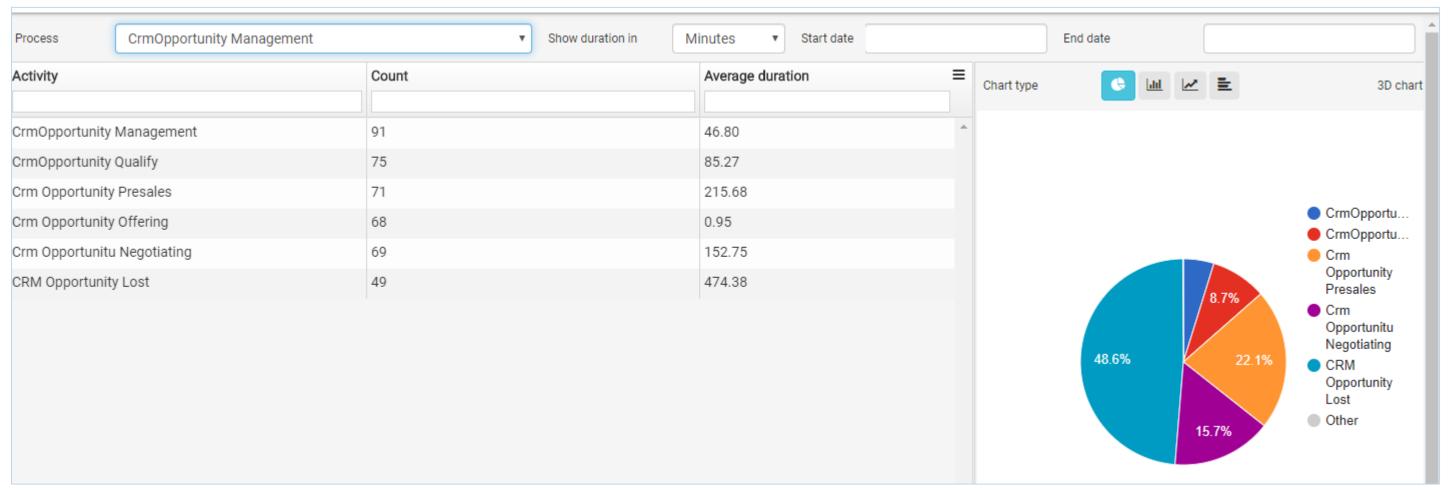
A case in grouping one or many activities leading to a specific purpose. Any activity or case can be associated to a specific entity (customer, provider, contract, invoice, etc.)

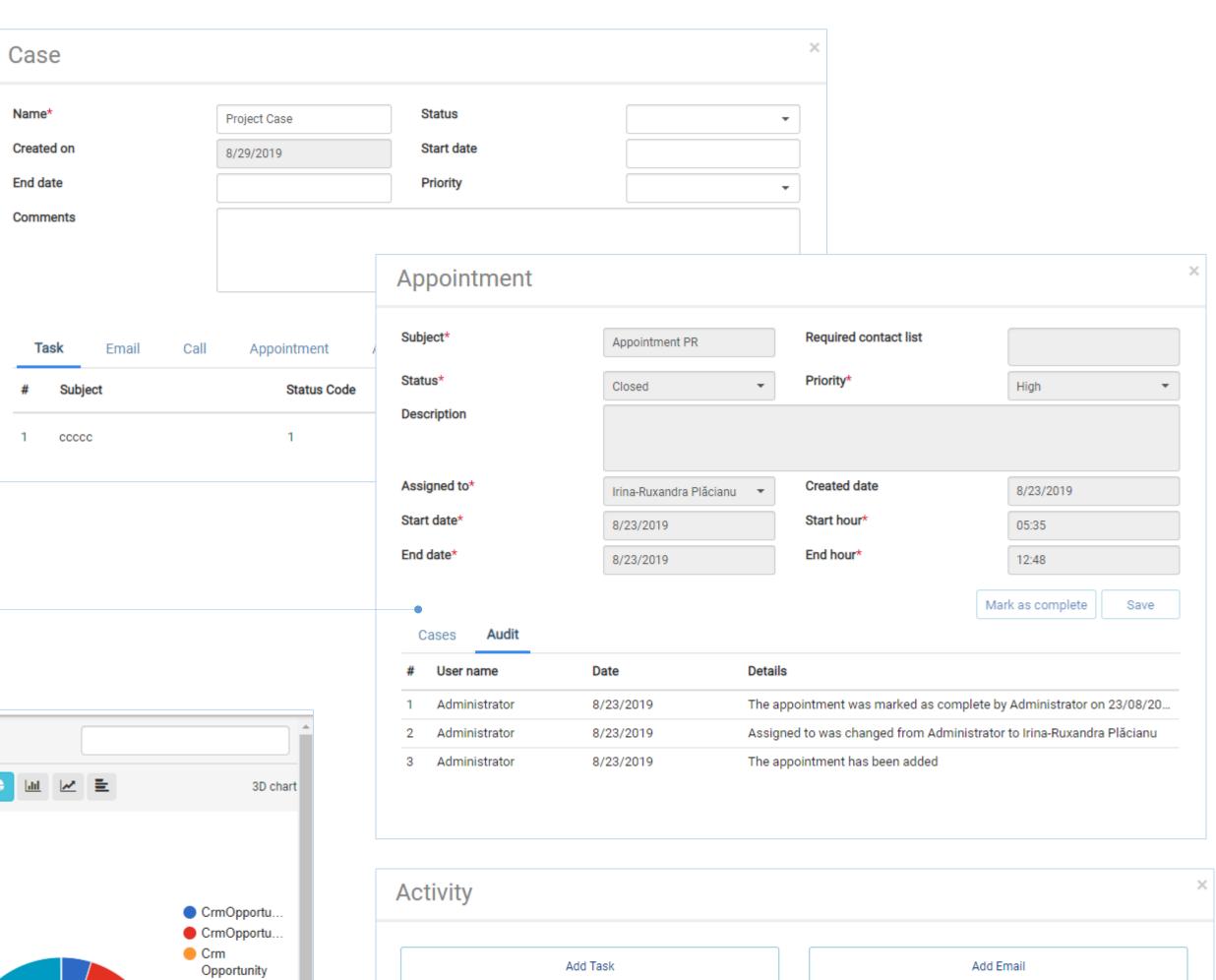
Analytic

Dashboards regarding the duration of an activity or workflow phase are available in real time.

Post

Post feature is available on each entity allowing users to post comments or to respond to some specific comments.





Add Call



Add Appointment

Activity and Case Management Integration

Key Features

Cases, Activities and Posts Panel

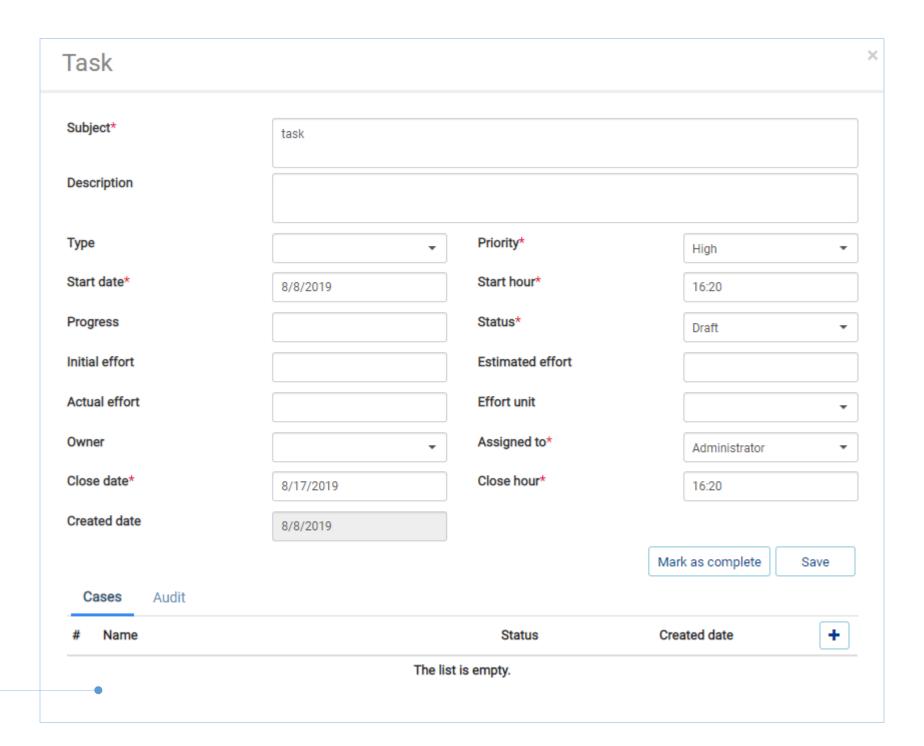
The Case, Activity and Post Panel can be used for any entity (like contract, customer, etc.). It manages information regarding the interaction with the respective entity.

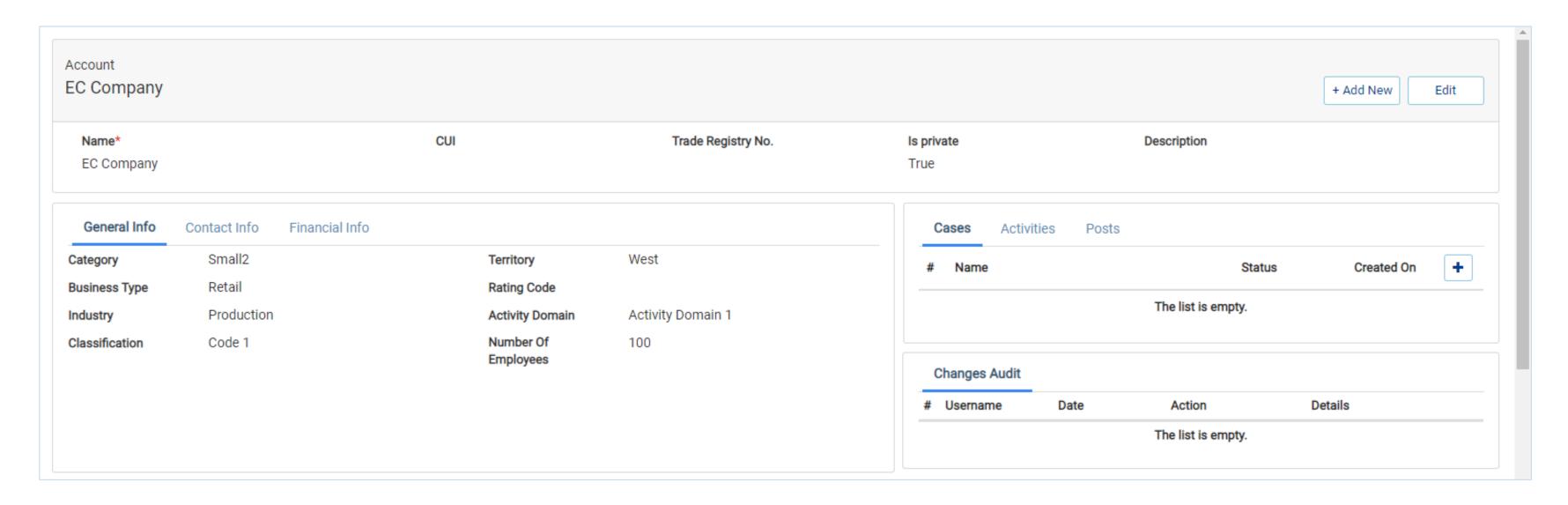
The platform allow different perspectives of the same information:

- o All cases, activities and posts associated to a specific entity are available on the entity page
- o All cases, activities and posts realized by a specific user, no matter for what entity
- All cases during a time period, for all users and all entities
- Different filters by duration, delays, effort, scope, etc.

This module empower company staff to interact seamlessly with customers and partners in real time

Integrations with Contact Center, Social Media platform or internal communication tools are available



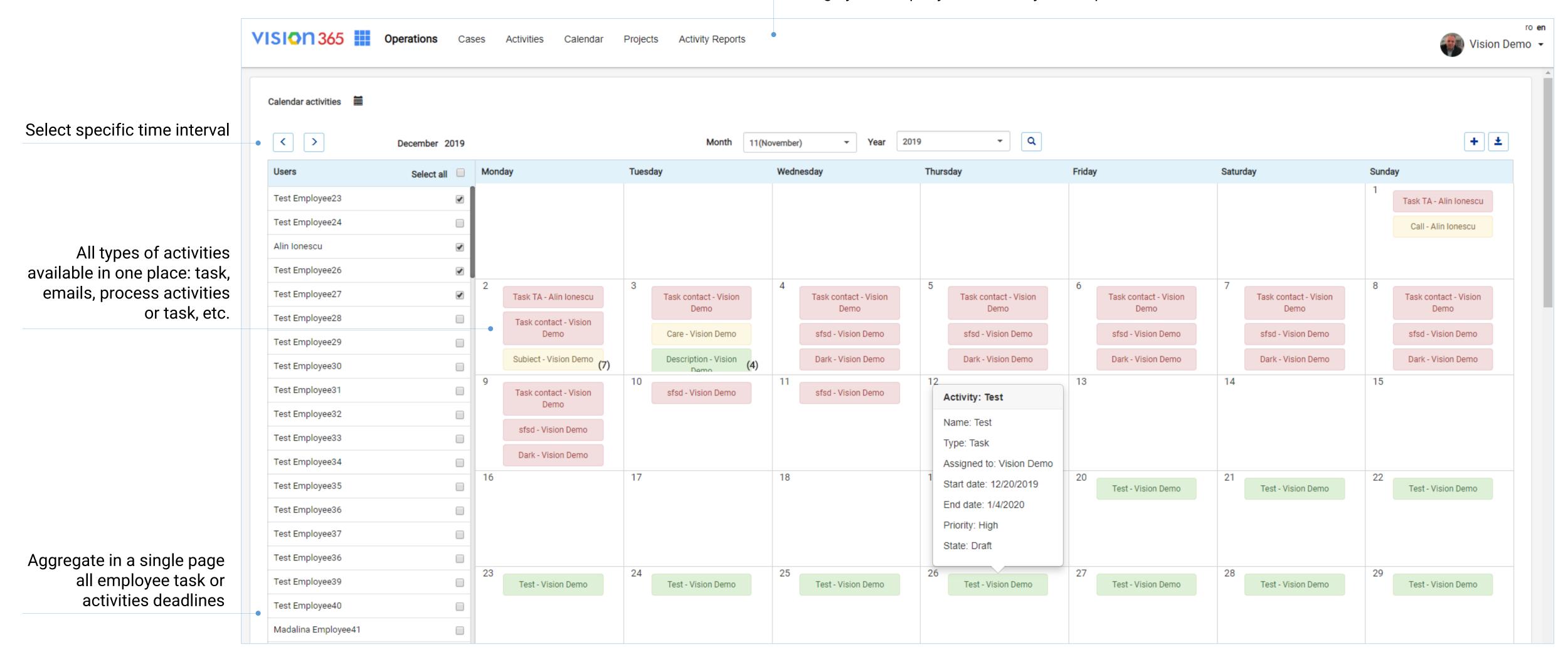




Operational Calendar

Key Features

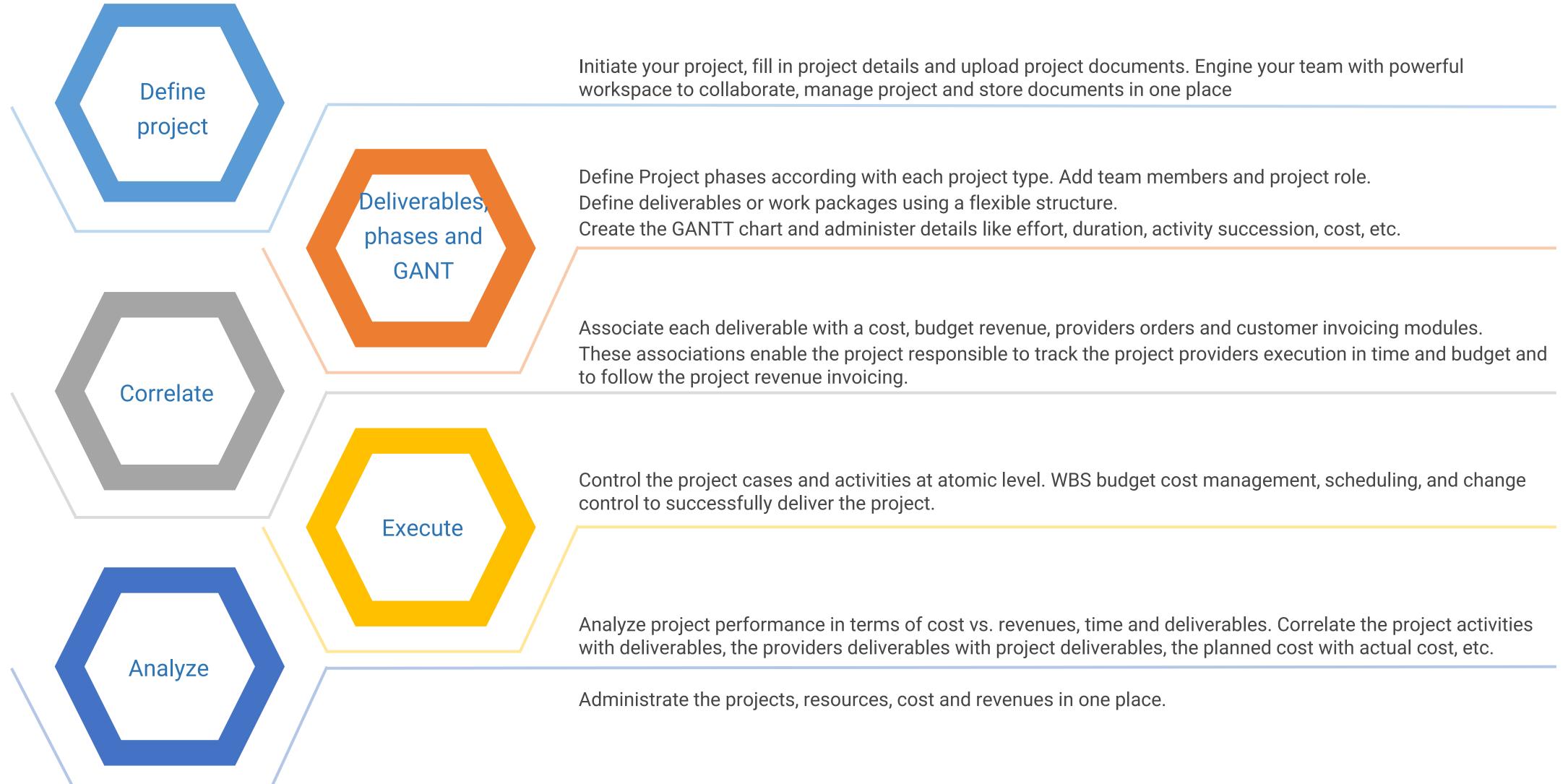
Manage you company staff activity in one place: monitor deadline and overdue task





Operations and Services

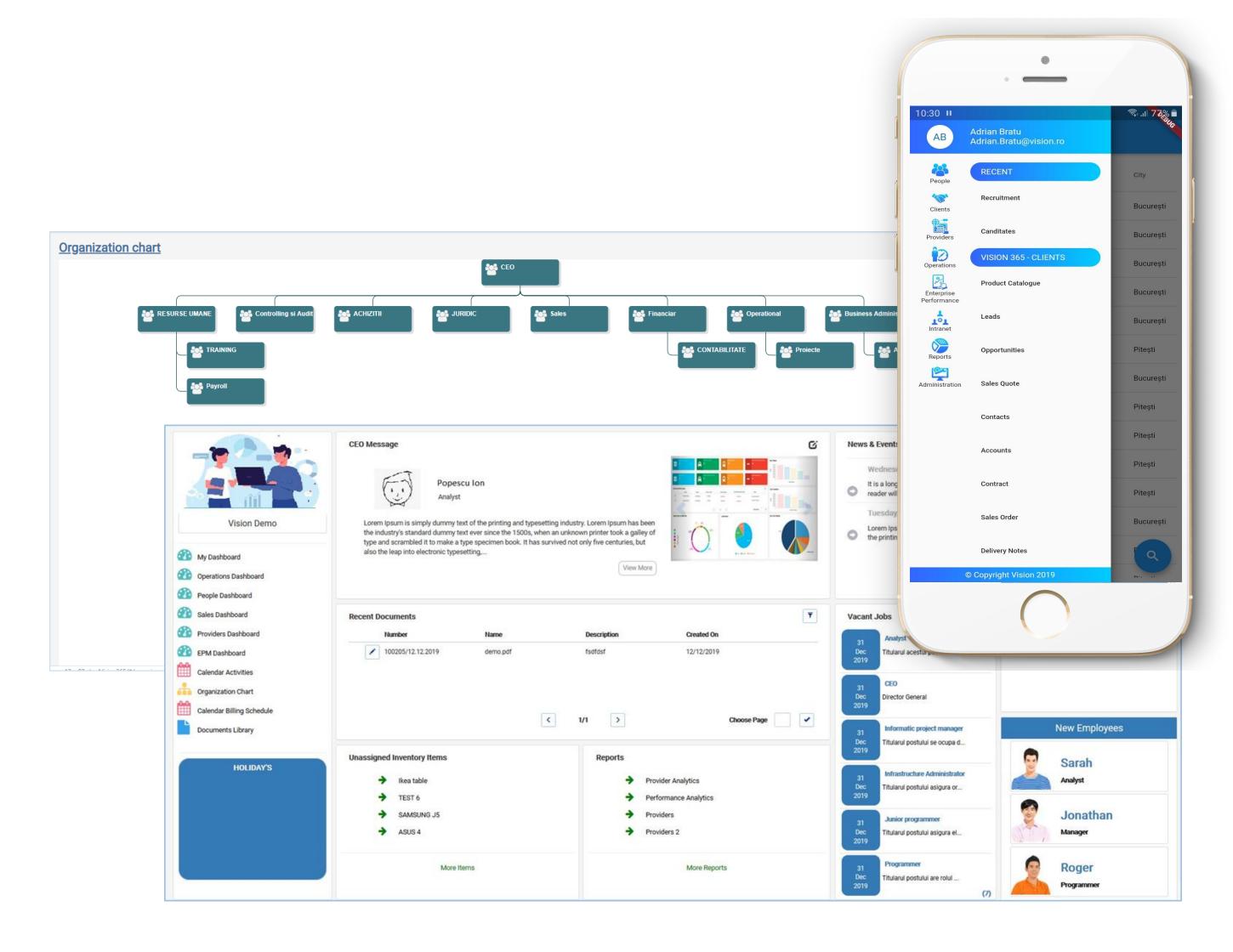
Standard Implementation





Improve internal communications and team collaboration, provide critical information in one place and in correlation with your entire organization.

Team Connect and Intranet







Organigram

Improve communication within organization

Document Management

Record list, enterprise documents, IN\OUT Document registration



Record List

Define records list with custom metadata, classify documents and information

User Dashboard

Last update, task, notification, overdue activities.



Vision 365

Intranet \ Team Collaboration

Organigram

Navigate through teams, departments an function. Easy identify colleagues and teams.

Documents management

Organize all your company documents: upload a document, associate the document with a specific entity (contract, client, etc.)

Records Management

Quickly create list for specific purposes through defining specific metadata and aggregate in records list

Inventory Management

Manage organization inventory objects and user allocations

User Dashboard

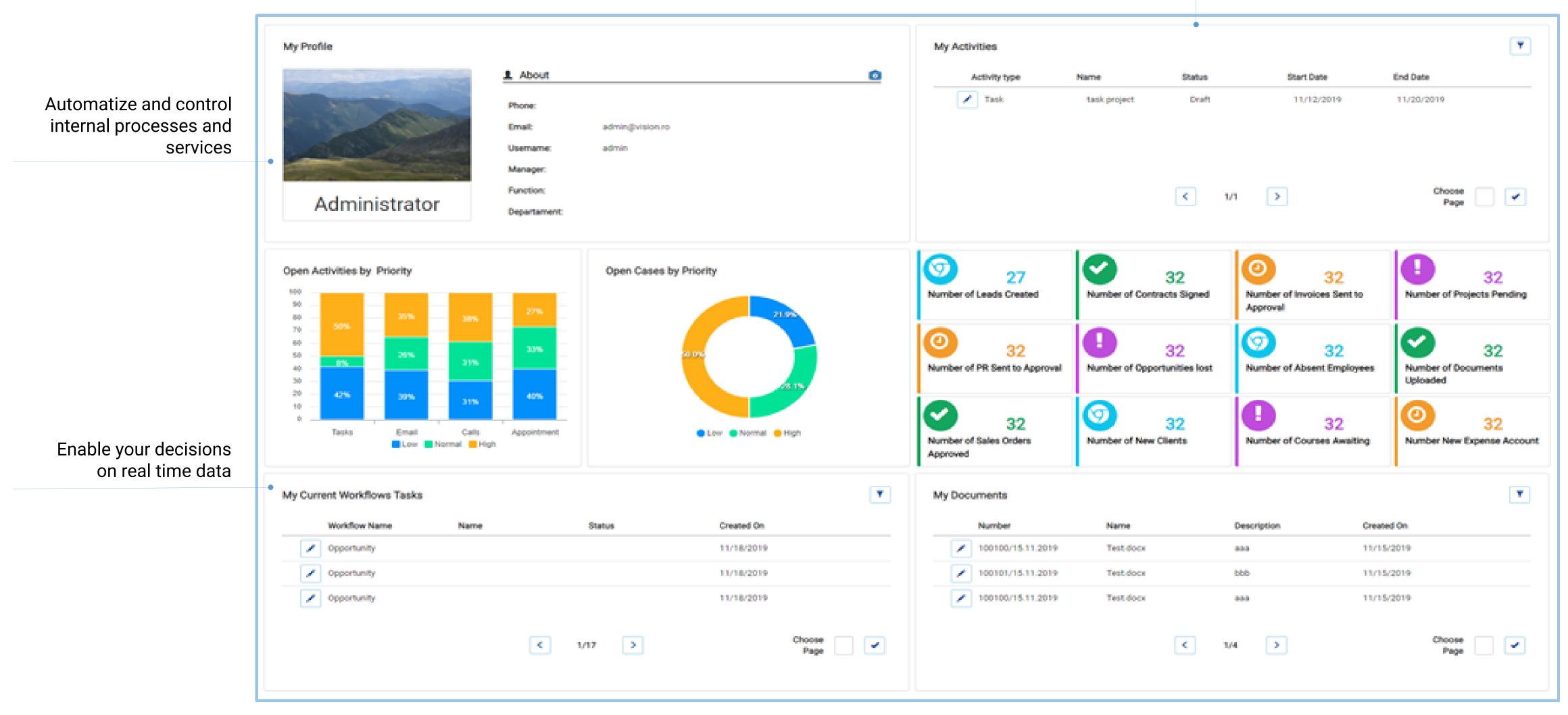
Last updates form the entire platform, task, notification, overdue activities in one place



User Page

Dashboard

Accurate analysis based on operational data

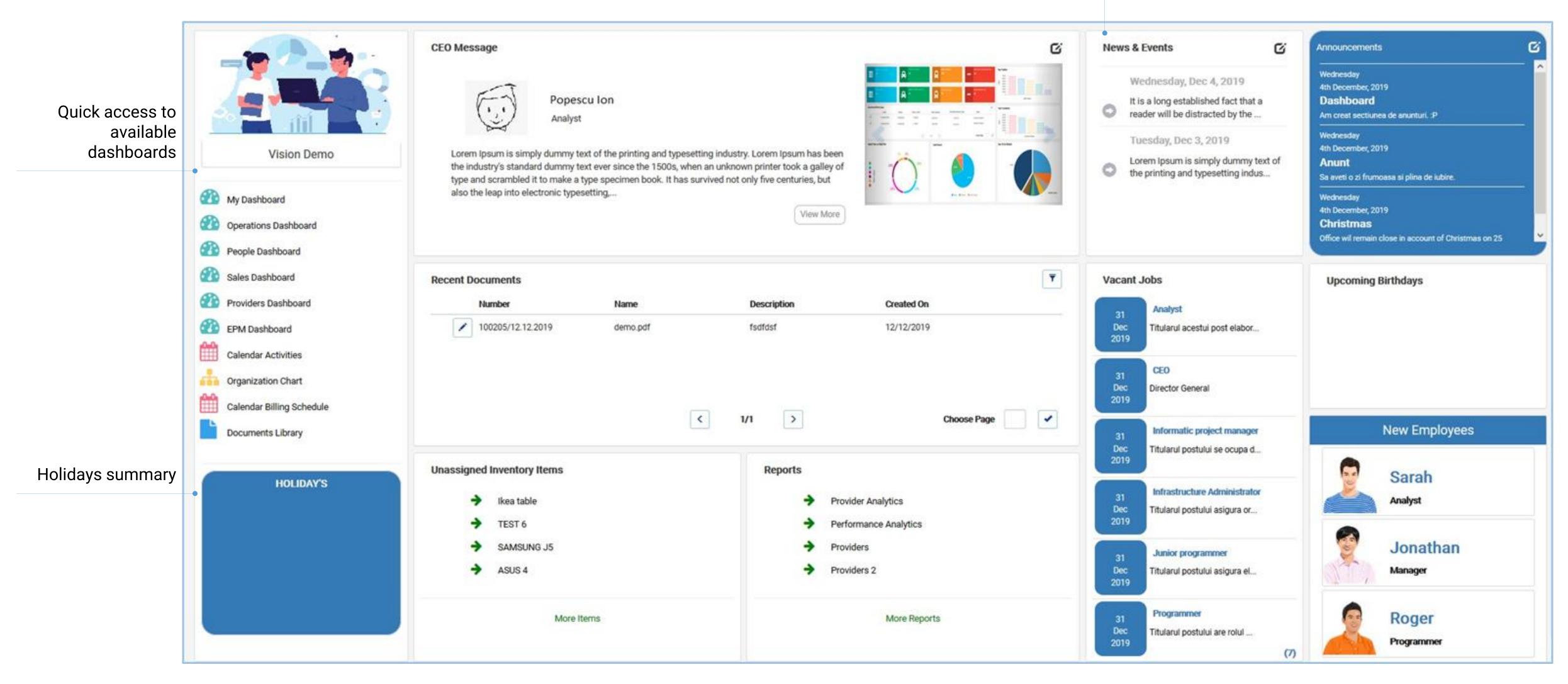




Company

Dashboard

News and Events section





Enterprise Documents

Key Features

Enterprise documents

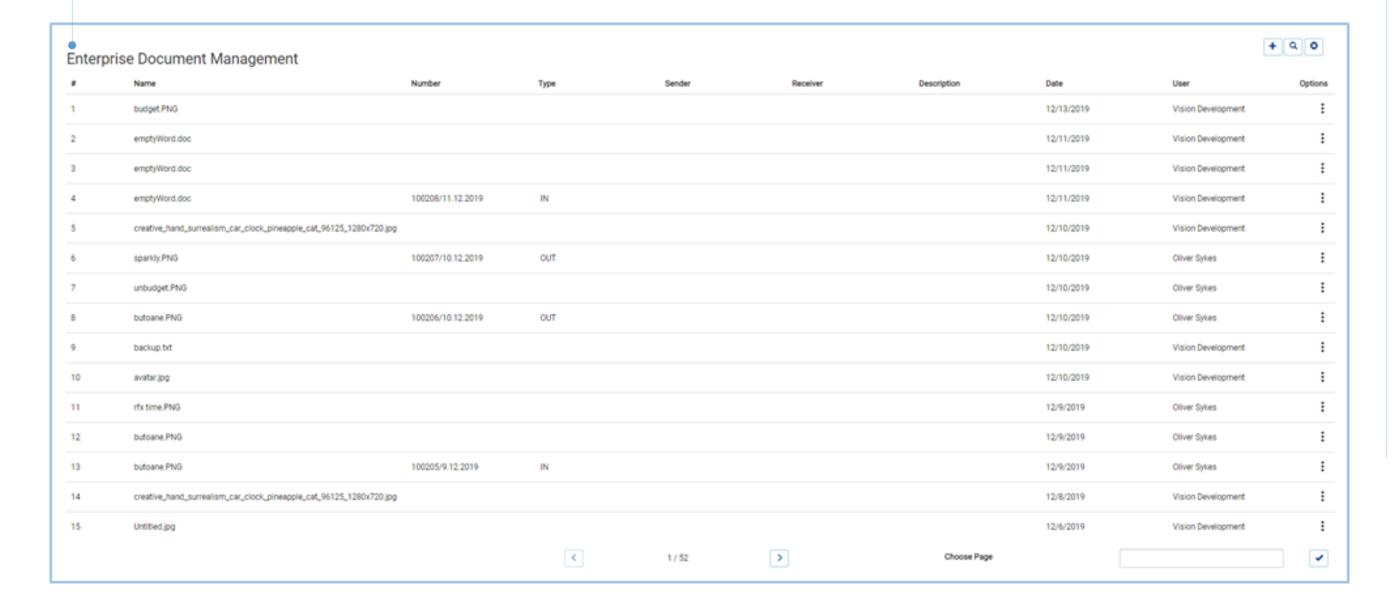
Create, manage and edit all type of content. Search within all documents: associated with an implemented workflow entity, or associated with a record list entry with or without IN/OUT number.

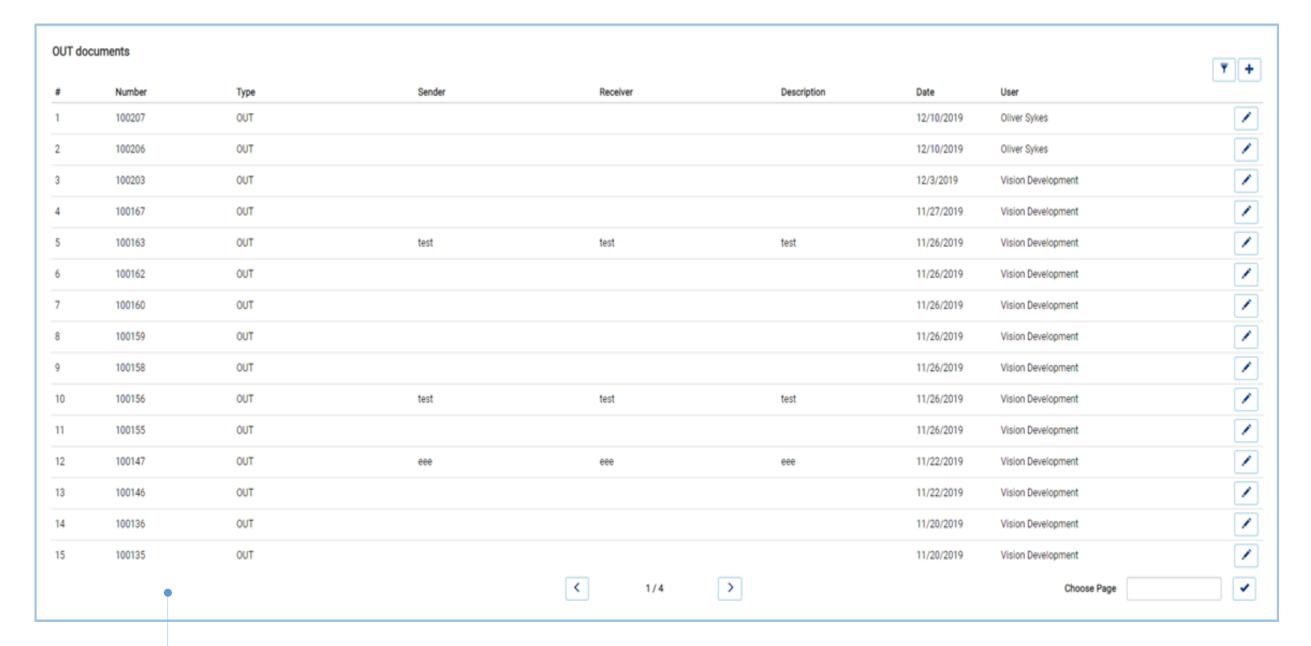
Documents Registration

For each document, an IN/OUT number can be generated. When IN/OUT is requested from implemented workflow document or record list entry the name and description will be automatically imported as suggested registration entry details.

Flexible Use Scenario

You can generate a document within workflow and then you register it in the company registry or specific Record List or you just upload a document in the company registry and then associate it with existing entity or workflow (customer, contract, etc.)





Record List

Quickly create custom Record List for identifying, storing, maintaining and managing data that is used to describe events in an organization's work cycle that are related to statutory, regulatory, fiscal or operational activities within the organization.

Records List Metadata

Manage all Vision 365 document types and documents classification.

Record List Administration

Represents a list containing one or many tables. For each list type one or many tables could be defined and within each table one or many record could be added.

Flexibility

A document can be uploaded stand alone in the platform and\or can be associated to any entity, record list or workflow



Intranet

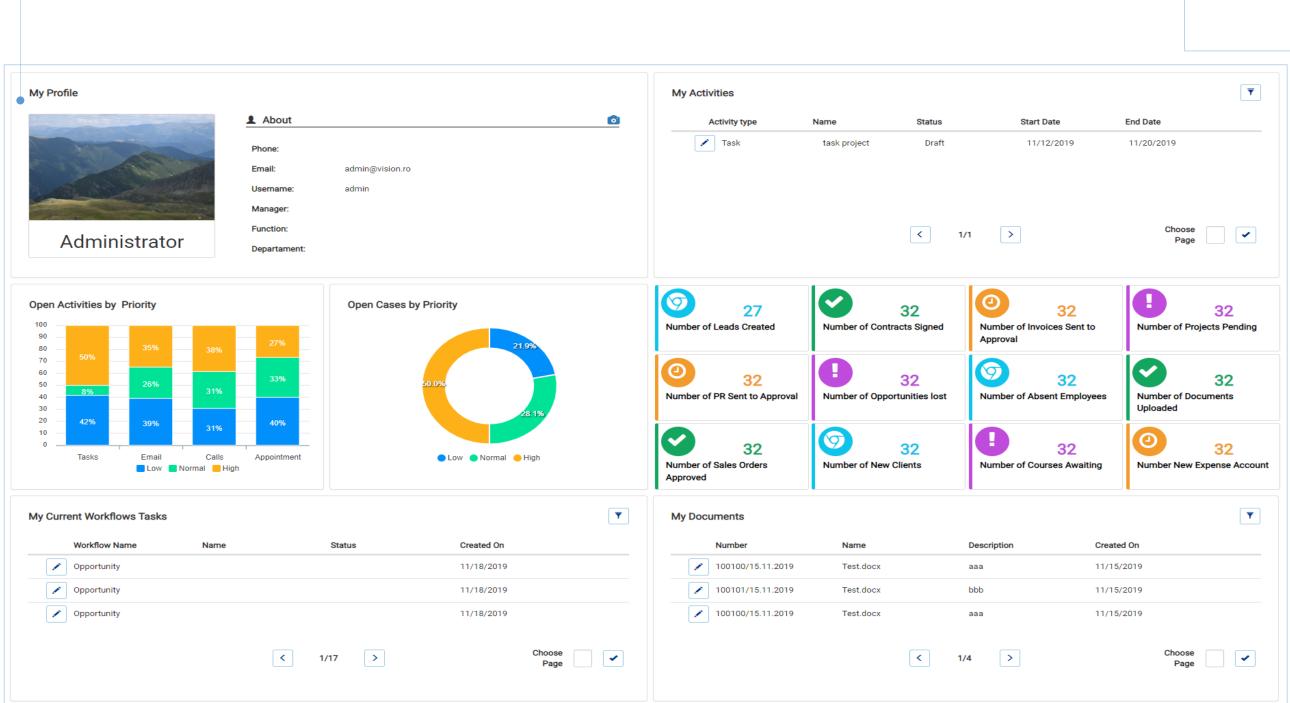
Key Features

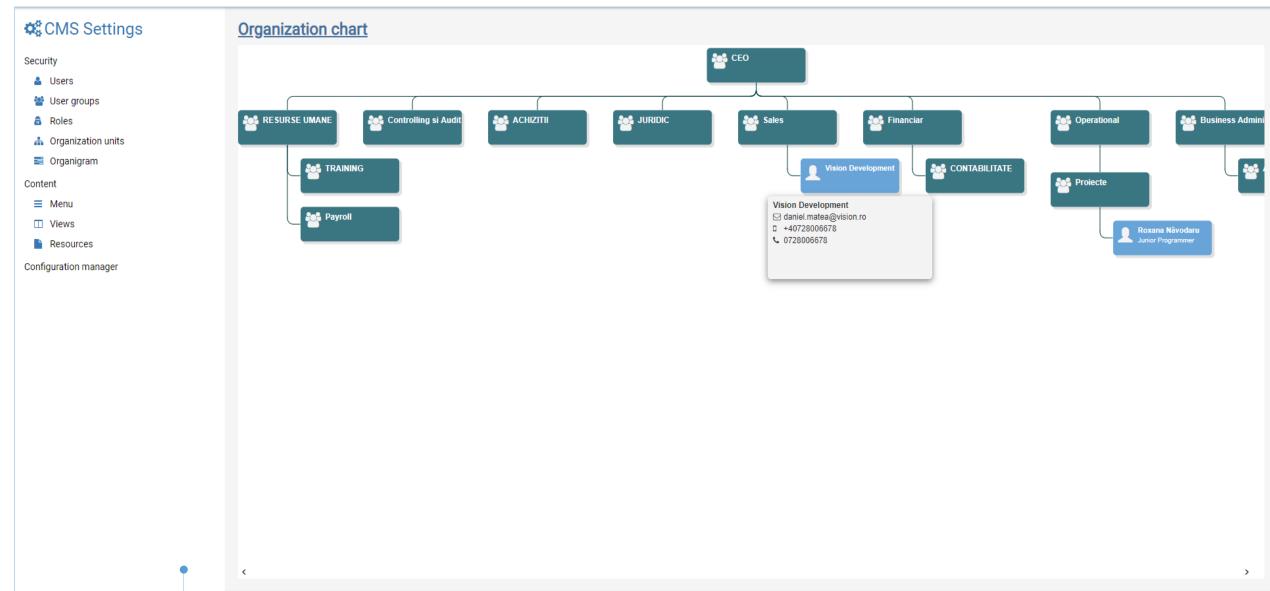
User Operational Dashboard

Manage in one place the user interaction with the entire platform.

The dashboard is a preview of crucial information important for the user at the moment he is looking at it, and an easy way to navigate directly to various areas of the application that require users attention or present critical information quickly to users as they are engaged in timesensitive tasks.

Either you have to approve a contract, solve a task or upload a document, you can use the dashboard as a starting point.





Company Organigram

Is the best way to represent the company structure in a clear and easy to understand way. The main purpose is to show the structure of the company visualizing its hierarchy along with specifying concrete positions and the reporting line between them.



Inventory

Key Features

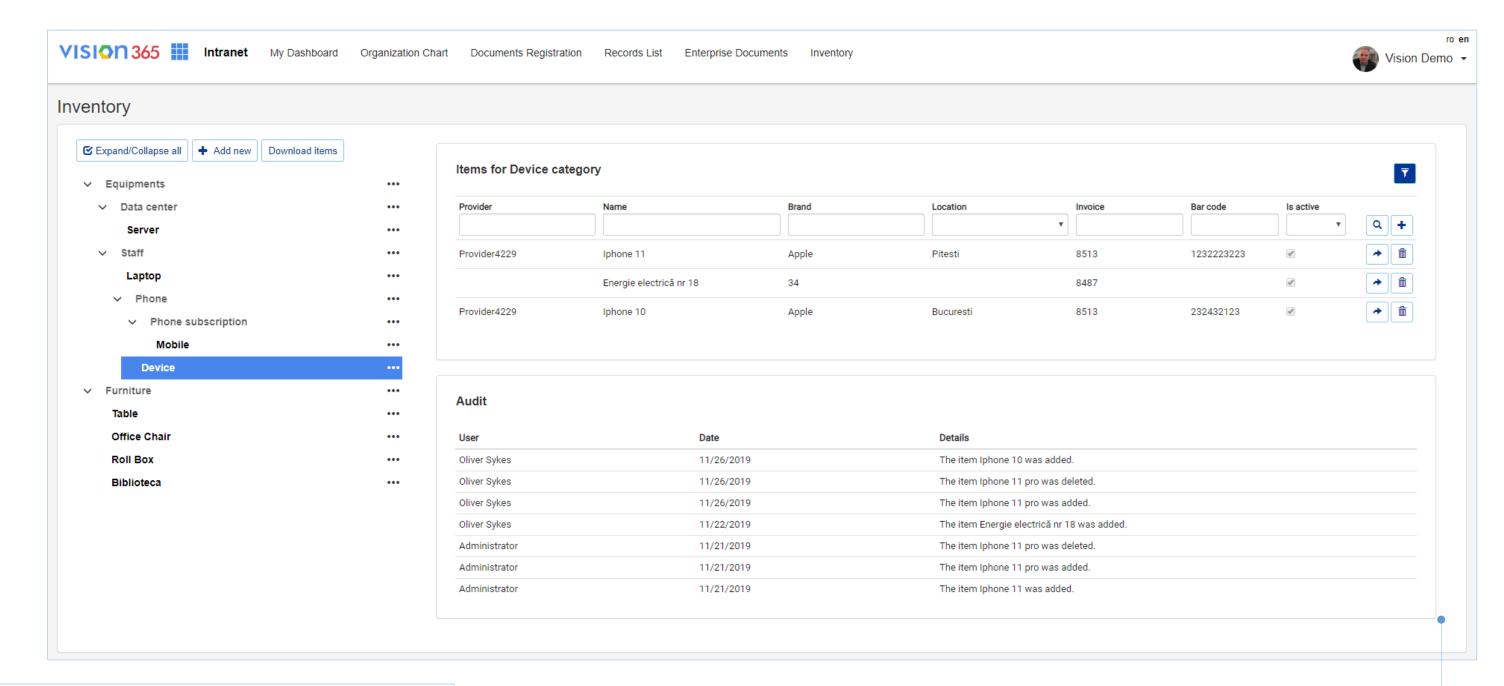
Inventory items

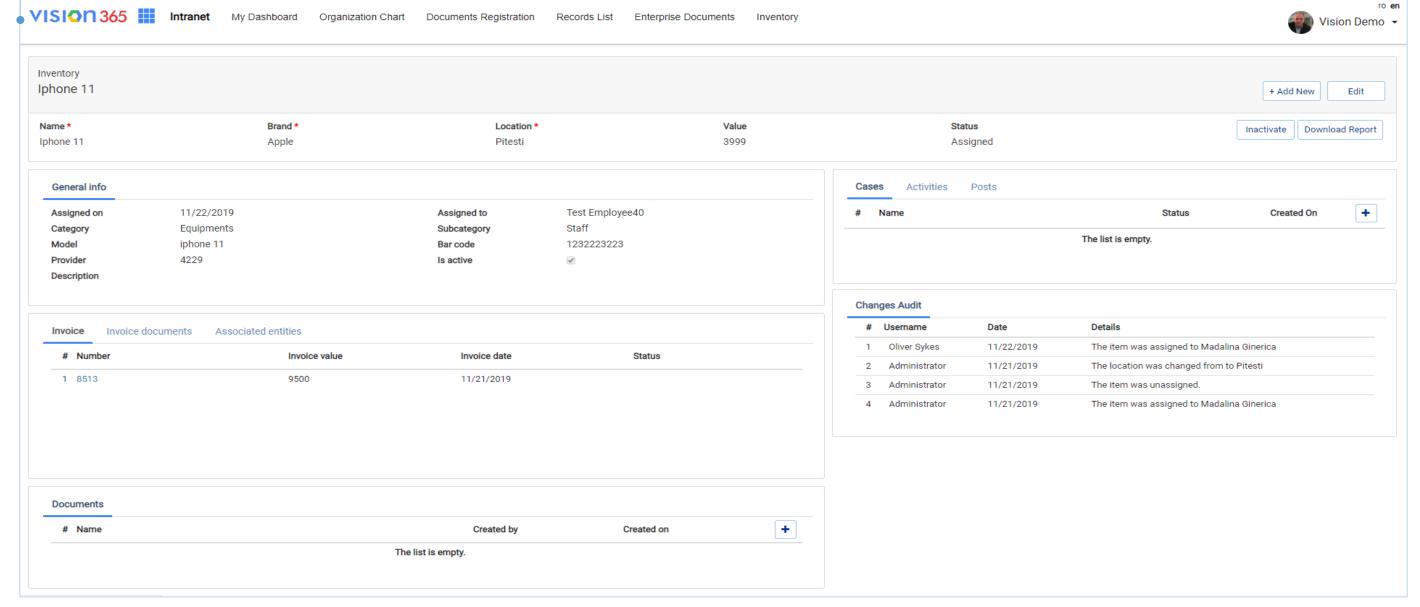
Keep track of inventory items in terms of:

- General details
- Purchase documents
- Associations (people using respective item, contract, etc.)

Audit History

All information regarding the item history across lifecycle is available in one place: reception -> usage or allocation to a staff -> decommissioning





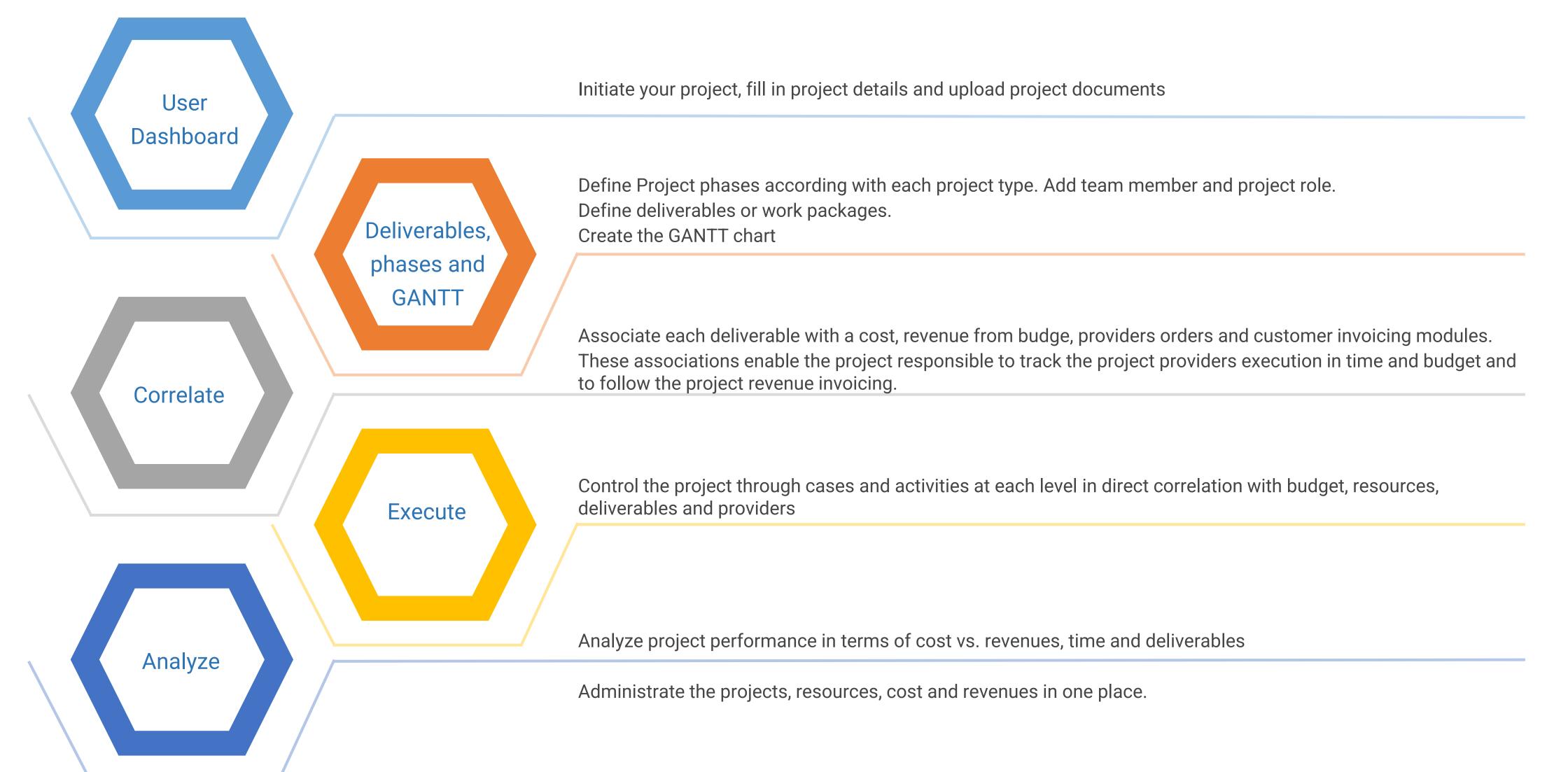
Inventory

Create a fully customizable product catalogue to take complete control over your company assets. Monitor your changing inventory in real time, and effortlessly create detailed reports on item usage.



Team Connect and Intranet

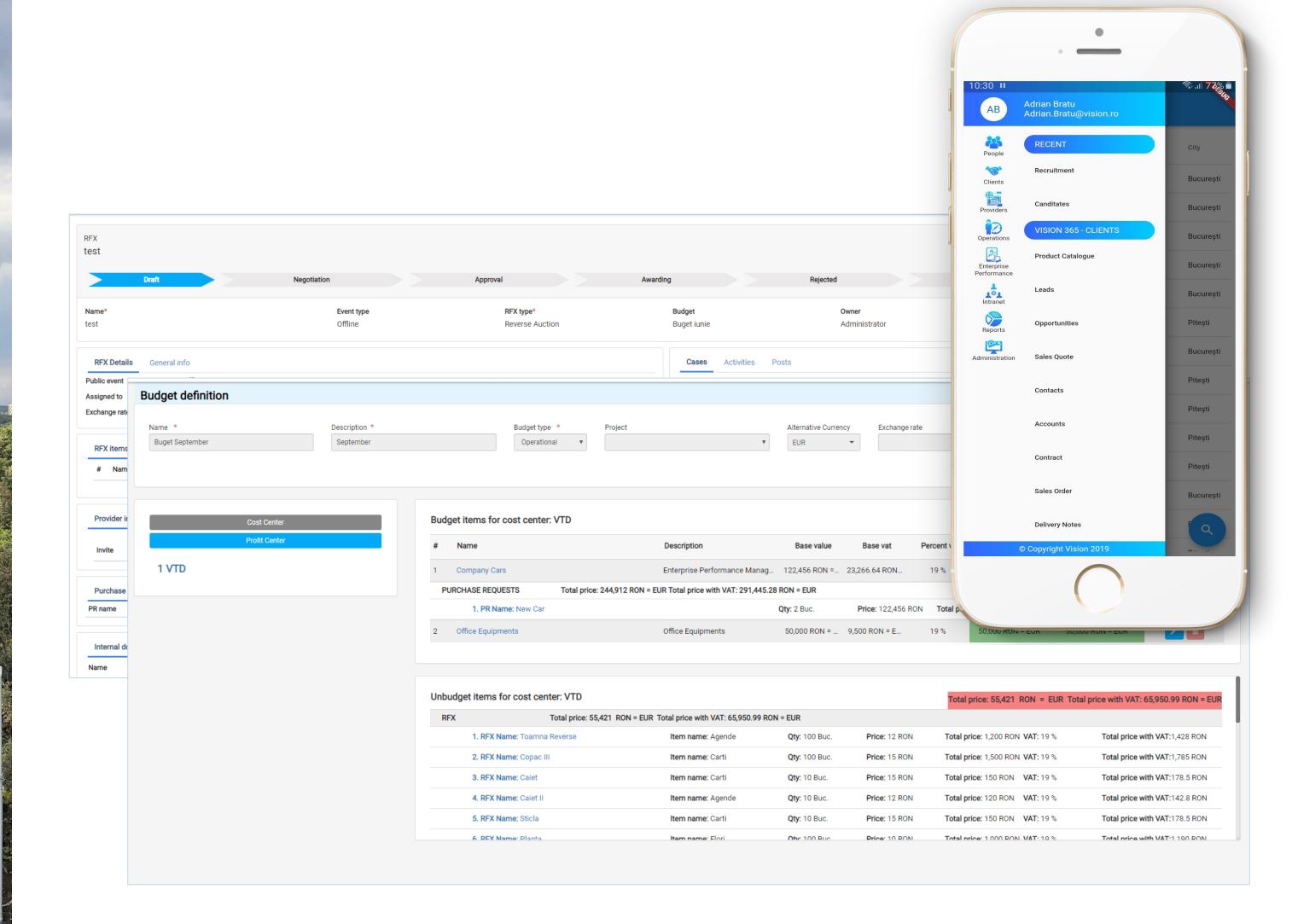
Standard Implementation





Vision 365 Enterprise Performance Management module is a key enabler in achieving your commercial and strategic goals and objectives.

Enterprise Performance







Plan

Plan your costs vs. revenue in terms of expenditures, resources and sales revenue

Execute

Sale, Purchase, Implement projects, administer resources



Monitor and Analyze

Monitor the cost and revenue, analyze profitability and efficiency at granular level

Adjust

Adjust planned budget and revenue accordingly



Vision 365

Enterprise Performance

Operational Real Time Dashboard

Coherent real time view of the entire organization in terms of cost and revenue, expenditures status and revenue stage, resources and activities

Budget

Plan, track and execute the company budget for specified range of periods or projects

Define budget organizations to represent the departments, cost centers, divisions, or other groups for which you enter and maintain budget data. Enter the budget amounts or copy budget amounts from an existing budget

Budgeting Process

Top Down\Bottom Up or Mixed

Cost\Revenue Center

Arborescent structure allowing organization of the company Cost\Revenue Center at any level of granularity: either team overall Cost\Revenue Center or waterfall to each employee level

Integration

The Budget feature is integrated across all platform modules. The budget items can be linked to every platform entity (purchase request, order, RFx, invoice, resource, project, etc.



Enterprise Performance

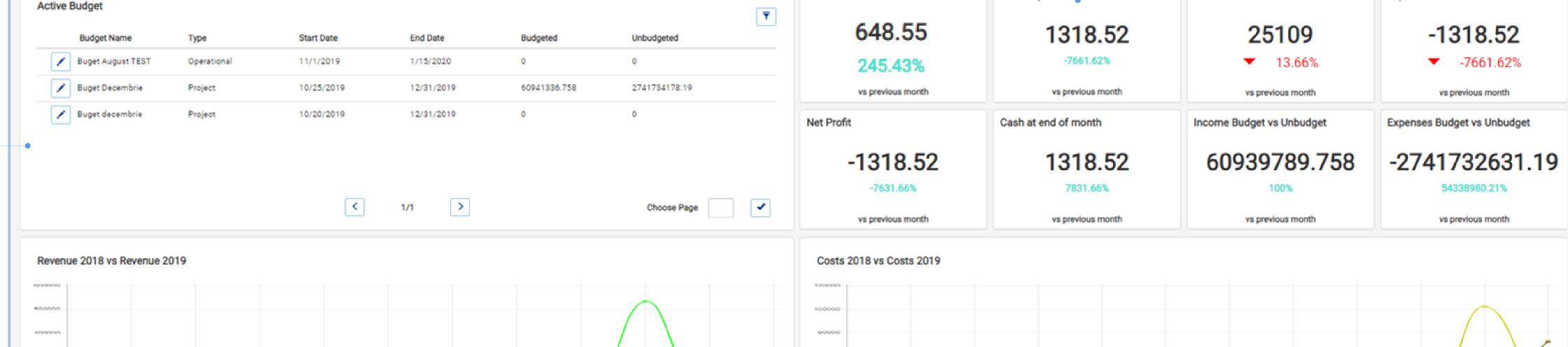
Dashboard

Accurate analysis based on operational data

Income Billed vs Potential

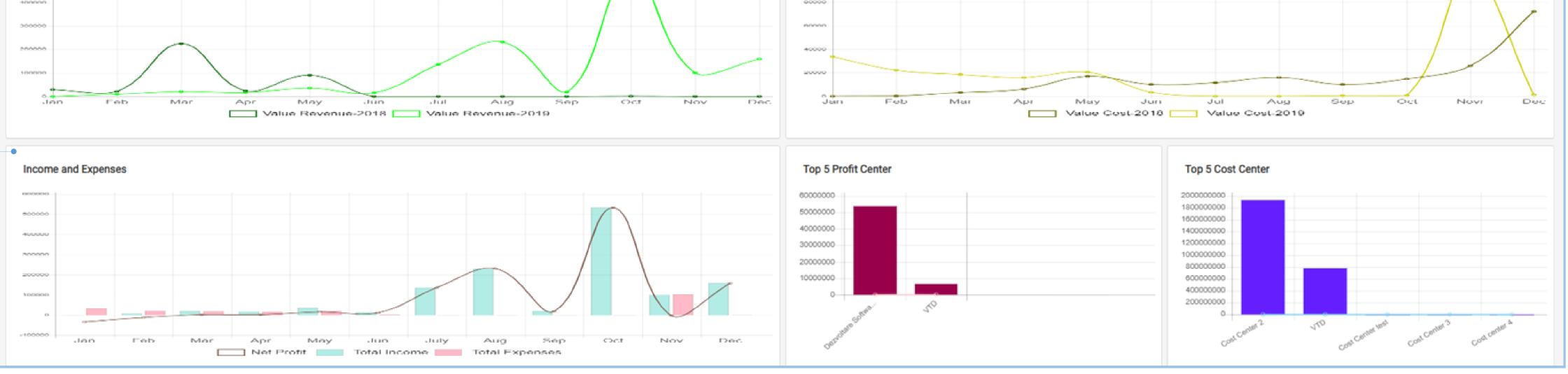
Total Expenses

Automatize and control internal processes and services



Total Income

Enable your decisions on real time data





Expenses Billed vs Potential

Budget Management

Monitor and adjust
Monitor and adjust the budget
definition and limits

Take Control of your Costs and Revenue Plan, approve and execute all operational costs revenues according with approved budget and limits Plan your Budget Top Down Correlate Define your company high level costs and revenues based on cost and revenue types Correlate bottom cost\revenue items with top and control the budget execution at bottom level budgeted limits level Rollout – Budget Matrix Define the cost\revenue type versus cost\revenue centers matrix and set limits for each intersection Plan your Budget Bottom Up Gather all Cost\Revenue data at atomic level and consolidate all figures at the high company level

Define Budget Structure

allowing complex models of

organization

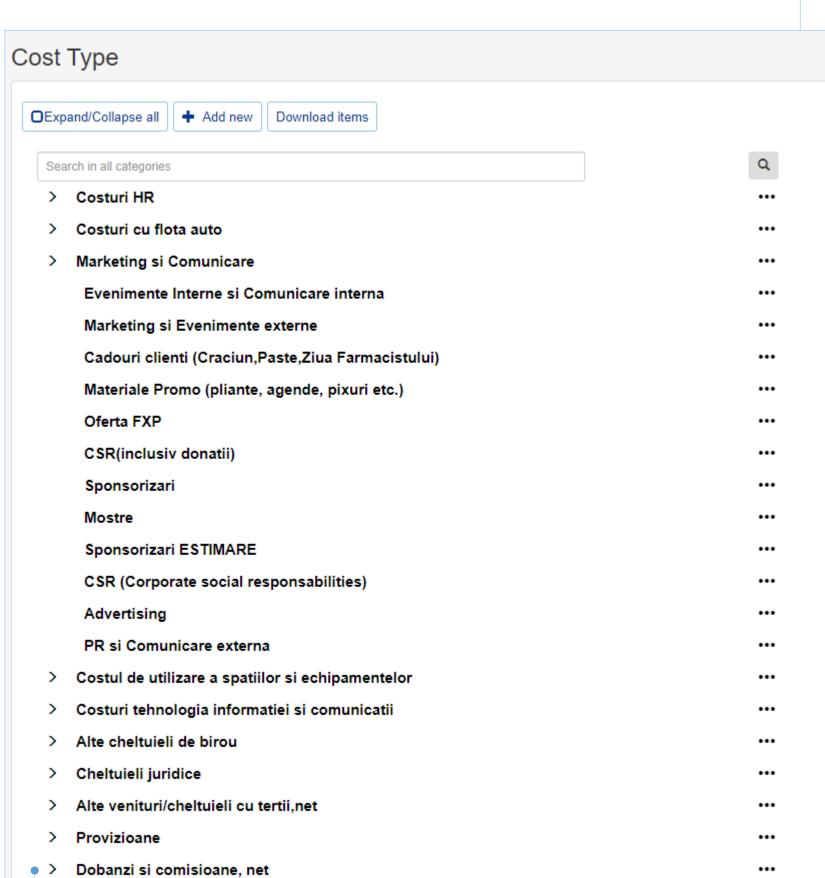
Define cost/revenue centers and

cost\revenue types using a flexible tool



Budget
Operational

Budget matrix: keep track of budget planning and execution at cost center vs cost types level



VISION 365 Enterprise Performance Budget Budget Limits Cost Centers Cost Types Cost Center 2 VTD Cost Center test Cost Center 3 Cost center 4 test test2 testt 800 200 Costuri HR 200 Costuri cu flota auto Marketing si Comunicare Costul de utilizare a spatiilor si echipamentelor Costuri tehnologia informatiei si comunicatii + 800 1200 Alte cheltuieli de birou Cheltuieli juridice Add/Edit cost type limit Alte venituri/cheltuieli cu tertii,net Parent Costuri cu flota auto Provizioane Code B104 Dobanzi si comisioane, net Name Asigurare auto RCA Diferente de curs valutar operationale, net Description Asigurare auto RCA Diferente de curs valutar financiare, net DEX Amortizare Ana Dumitru Department CEO Impozit pe profit Total limit* Budget owner³ 20000 Vision Development Variabile Split limit Salarii CIM Cost Centers Description Percent* 40 8000 1 Cost Center test 27 5400 23 4600 Define the cost\revenue type versus Audit cost\revenue centers matrix and set limits for Date Details Vision Development 2/25/2020 The cost center res was added. each intersection The cost center Cost center 4 was added Vision Development 2/25/2020 The cost center Cost Center test was added. Vision Development The split limit was set Vision Development The total limit was set to 20000



allowing complex definitions

Flexible cost\revenue type\center structure

Budget Operational

Drill down functionality to get

Planned and executed

expenditures are available in

more details

one place

Detailed budget execution dashboard VISION 365 Enterprise Performance Budget Budget Limits Wision Development ▼ + Remaining value RFX Cost type name Purchase request Unbugeted PR Purchase order Invoice Limit **Cost Center Profit Center** © 703 RON 4260 RON 0 RON 0 RON 147.52 RON 652.48 RON Costuri HR 800 RON > 1 VTD Costuri cu flota auto 200 RON 4000 RON 0 RON 0 RON 0 RON 200 RON 200 RON Cost Center test 0 RON Costul de utilizare a spatiilor si echipament... 0 RON 0 RON 0 RON 0 RON 150 RON 150 RON Cost Center 2 Cost Center 3 Cost center 4 Budget items for cost center: VTD + Description Remaining value Remaining value with VAT Base value Base vat Percent vat -1359 RON = -1359 ... -1636.21 RON = -1636.2... 19 % 100 RON = 100... 19 RON = 19 R... carti Total price: 603 RON = 603 RON Total price with VAT: 717.57 RON = 717.57 RON PURCHASE REQUESTS Qty: 1 Buc. 1. PR Name: TPR Test 124 Total price: 100 RON VAT: 19 % Total price with VAT:119 RON Price: 100 RON 2. PR Name: Slipknot III Total price: 303 RON VAT: 19 % Total price with VAT:360.57 RON Qty: 3 Buc. Price: 101 RON 3. PR Name: PR test Otv: 1 Buc. Price: 100 RON Total price: 100 RON VAT: 19 % Total price with VAT:119 RON Unbudget items for cost center: VTD Total price: 657,760 RON = 657,760 RON Total price with VAT: 782,734.4 RON = 782,734.4 RON PURCHASE REQUESTS Total price: 4,260 RON = 4,260 RON Total price with VAT: 5,069.4 RON = 5,069.4 RON Total price with VAT:142.8 RON 1. PR Name: Test Ana Price: 30 RON Total price: 120 RON VAT: 19 % Qty: 4 Buc. 2. PR Name: Test PR 1 Qty: 1 Buc. Price: 100 RON Total price: 100 RON VAT: 19 % Total price with VAT:119 RON Item name: test Price: 4,000 RON 3. PR Name: Slipknot Qty: 1 Buc. Total price: 4,000 RON VAT: 19 % Total price with VAT:4,760 RON Item name: carti Total price with VAT:47.6 RON 4. PR Name: Floricele Total price: 40 RON VAT: 19 % Qty: 1 Buc. Price: 40 RON

Total price: 653,500 RON = 653,500 RON Total price with VAT: 777,665 RON = 777,665 RON

Item name: carti

1. RFX Name: RFX - Slipknot

Visual alerts for incurred expenditures
Comprehensive dashboard comprising both executed and planned expenditures
as well as budget limits

Qty: 1 Buc

Price: 4000 RON

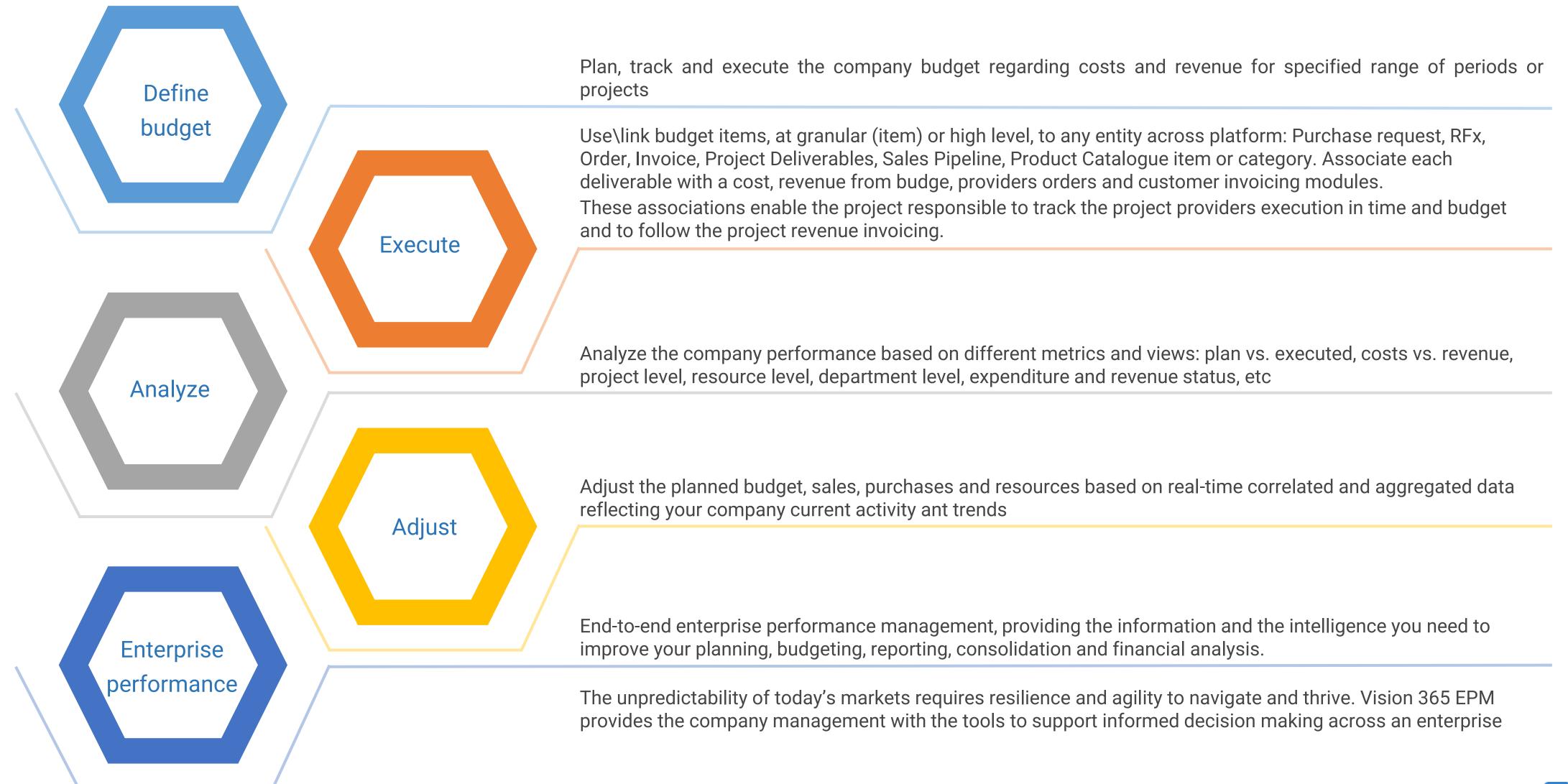
Total price: 4,000 RON VAT: 19 %



Total price with VAT:4,760 RON

Enterprise Performance

Standard Implementation





Vision App Maker Suite

Technology stack

Integrated with:





















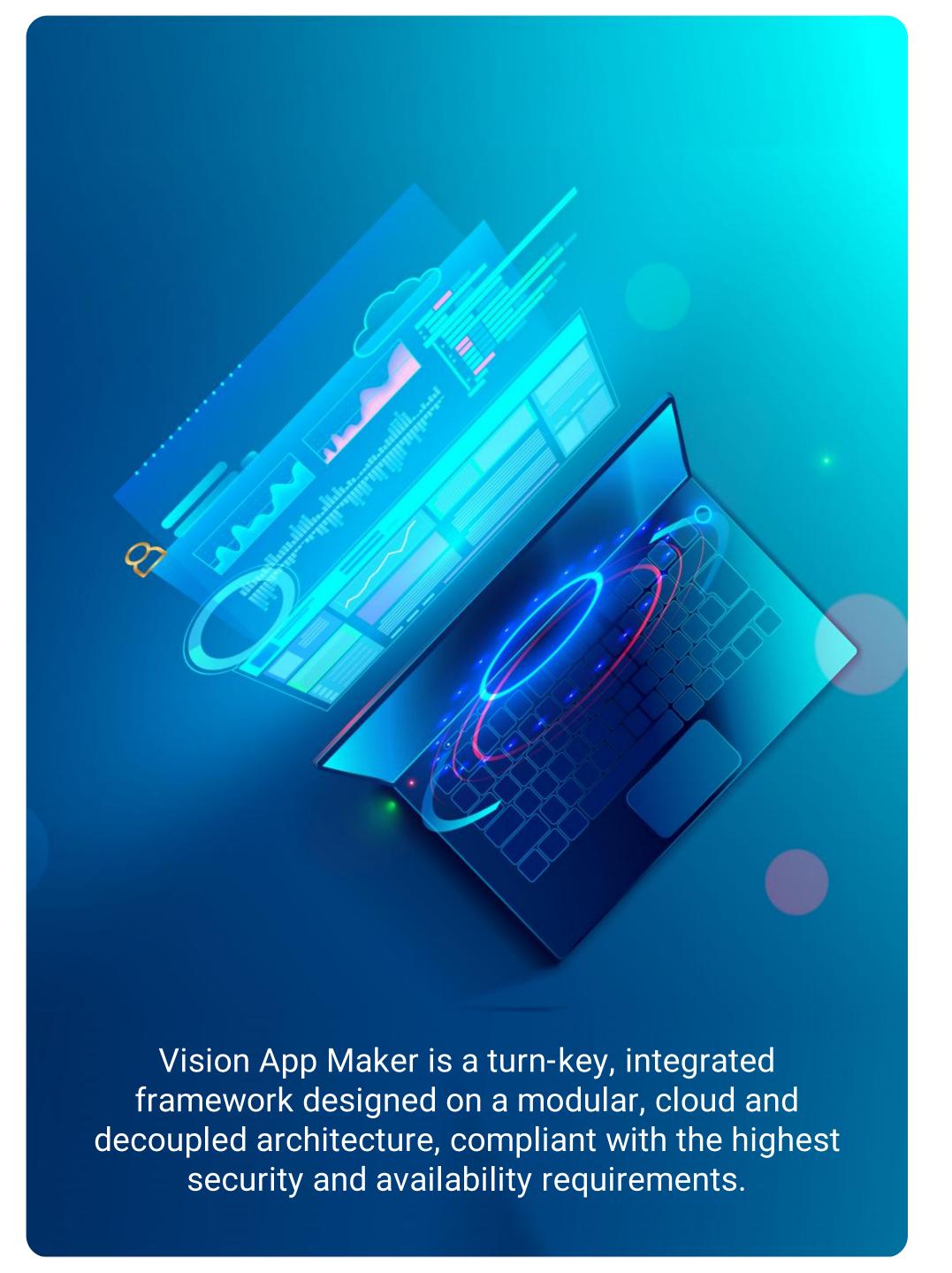












Vision App Maker

Omnichannel (external/internal portal, mobile, infokiosk) Architecture Public API access Internal and external purposes configurable topology App UI designer **Business Rules** Workflow visual designer Customers, partners and other parties Data modeler Vision App Mobile
Features Configured in App
Maker Studio Vision App Infokiosk
Features Configured in App
Maker Studio Vision External Portal Internal user Content Management Vision Portal\Portal intern\Core Portal Access, security abd Identity Management Presentation Layer - Features Configured in App Maker Studio -Standard and pre-configured features-**Vision App Factory Engine** Forms **Vision App Factory** provides functionality to define / change the business processes and apps configuration Business Rules [10] 裻 Workflow **Vision App Engine** provides the functionality for managing and implementing business processes and apps Data Model **Data/API Connectors**

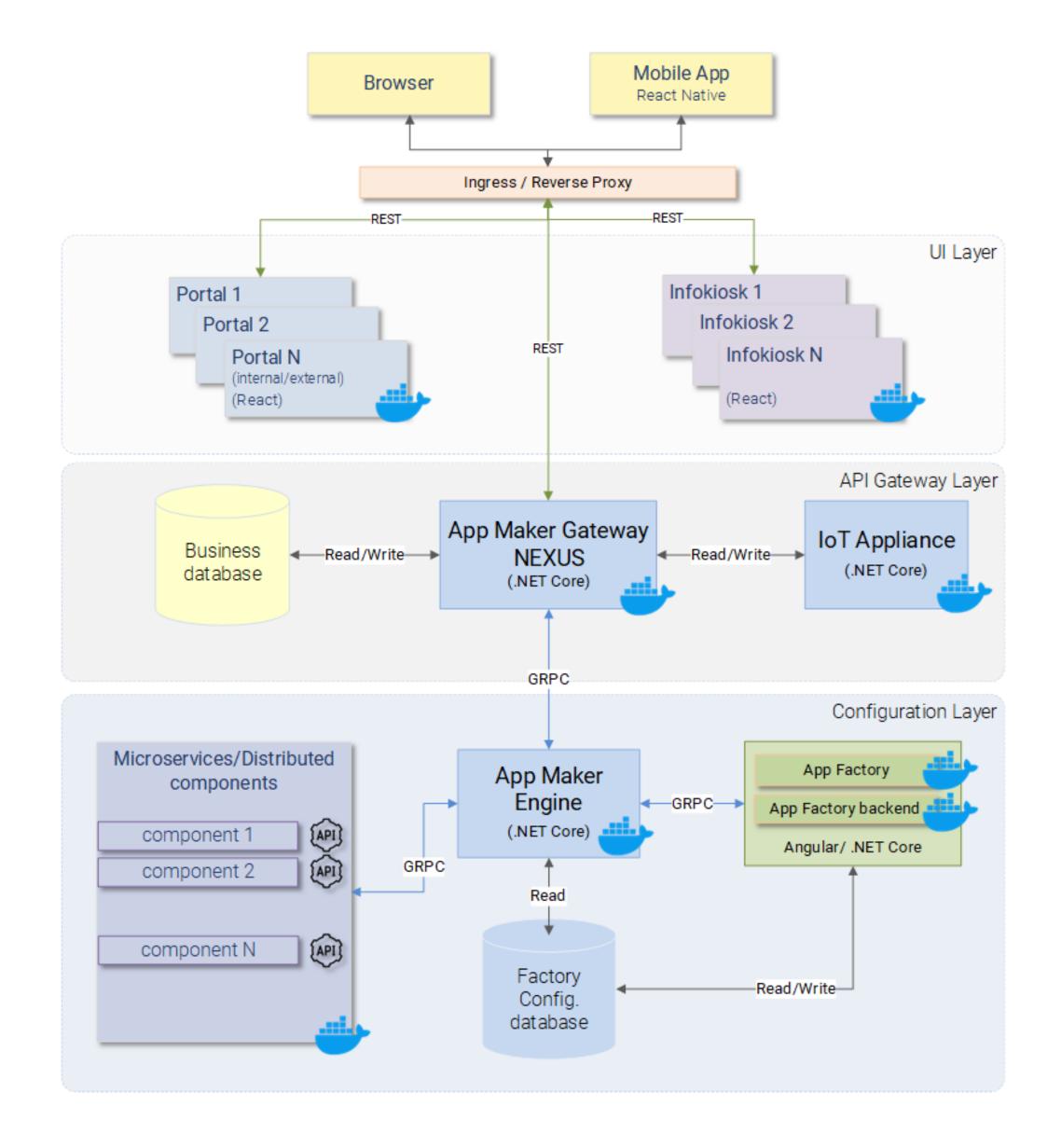
provide integration functionality to other systems



Documents

Vision App Maker Suite

Technology Stack







Vision App Maker components were developed with modern and appropriate technologies for each layer purpose: reliable back-end developed in .NET Core and flexible, responsive and rich front-end based on Java Script, React and Angular.



Enjoy the digital journey



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